

### Second Quarter 2015 Earnings Presentation

27<sup>th</sup> August 2015

This presentation contains forward-looking statements and information relating to Befesa and its affiliates that are based on the beliefs of its management as well as assumptions made and information currently available to Befesa and its affiliates.

Such statements reflect the current views of Befesa and its affiliates with respect to future events and are subject to risks, uncertainties and assumptions.

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Befesa and its affiliates does not intend, and does not assume any obligations, to update these forward-looking statements.



### **Rafael Pérez**

Head of Strategy & Investor Relations



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## **Javier Molina**

**Chief Executive Officer** 



Continued solid growth in all three units. 2Q revenues of €211m, up 37% YoY. Higher commodity prices, new Bernburg plant and Solarca acquisition.

Strong consolidated 2Q EBITDA of €43 million, up 28% YoY. Margins at 21%. 1H 2015 up 30% YoY.

Solid and stable financing position. Continuing leverage improvement to current x3,6 down from x4,6 one year ago.

Strategic growth project in Korea moving forward according to plan. Turkey and the Gulf growth initiatives progressing.

Ongoing implementation of cost reduction and productivity improvement on plan.



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**Managing Director of Zinc Business** 

# Volume in crude steel impacted by more plant standstills during the quarter vs. previous year

### **Operational Performance**

#### EAF Throughput

- 136.916 tons of crude steel dust treated in 2Q 2015 (+**0,8%** vs 2Q 2014); 278.452 tons treated in 1H 2015 (-5,1% vs 1H 2014)

#### WOX Sales

- 47.364 tons of WOX sold in 2Q 2015 (**-6,2%** vs 2Q 2014); 95.079 tons sold in 1H 2015 (-6,7% vs 1H 2014)

#### Stainless Steel Throughput:

- 27.881 tons of stainless steel dust treated in 2Q
 2015 (+9,2% vs 2Q 2014); 47.805 tons treated in
 1H 2015 (+13,4% vs 1H 2014)

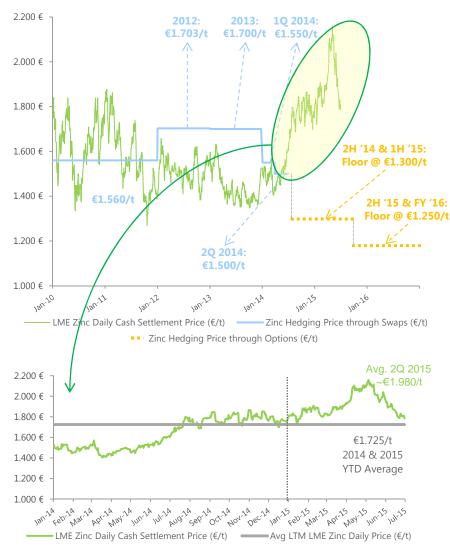
#### **Highlights**

- Crude steel dust deliveries in line with expectations
- Good throughput levels mainly driven by good performance of our Western European plants
- Increase in stainless steel throughput YoY, but still weak volumes in stainless steel





# Zinc prices during 2Q 2015 maintained the upward trend seen during 1Q 2015 ending the quarter around 1.800 €/t



#### **Zinc Prices**

- During the 2Q 2015 zinc prices traded on average above 2Q 2014 (\$2.190/t vs \$2.073/t), and approx. \$110/t above 1Q 2015 average level.
- In addition, higher LME Zinc average price compared to 1Q 2015 positively affected by a favorable €/\$ FX rate. US Dollar appreciated against Euro (1,11 in 2Q 15 vs 1,13 in 1Q 15, on average)

	2Q 2014	2Q 2015	% Var.	1Q 2015	2Q 2015	% Var.
Befesa Blended Zinc Price (€/t)	1.504	1.988	+32%	1.847	1.988	+8%
Avg. LME Zinc Price (€/t)	1.512	1.988	+31%	1.847	1.988	+8%

### **Hedging Strategy**

- Hedging strategy focused on ensuring min. business earnings to meet our financial obligations and benefit from recovering zinc prices.
- Hedging closed for full year 2015 and 2016 through options with floor @ €1.300/t for 1H'15 and €1.250/t for 2H'15 and full year of 2016.



<b>.</b> Business Zinc Business	Non-Zine Business	
	Penomance	

## **Javier Molina**

**Chief Executive Officer** 

### Good performance mainly driven by stronger secondary alu volumes as well as salt slag volumes mainly driven by new plant in Germany

### **Operational Performance**

### Salt Slag/SPLs Recycled

- 124.588 tons of salt slag/SPL recycled in 2Q 2015 (+16% vs 2Q 2014); 240.863 tons recycled in 1H 2015 (+14% vs 1H 2014)

#### Secondary Aluminum Alloys

- 53.667 tons of alloys produced in 2Q 2015 (**+63%** vs 2Q 2014); 91.116 tons produced in 1H 2015 (+36% vs 1H 2014)

#### **Highlights**

- Strong secondary aluminum volumes over the 2Q 2014 thanks to contribution from new plant in Bernburg (operations started in Dec '14)
- Bernburg plant ramp-up on track
- Good salt slag and SPLs volumes over the 2Q 2015 versus same period of 2014





### **2015 Growth Strategy – Aluminum and IES**

Bernburg ramp up on track. Gulf Project Progressing ... Successful acquisition and integration of Solarca into our IES segment

### **Aluminum Growth**

New Secondary Aluminum Plant in Bernburg (Germany)

Ramp up of the plant on track (75% capacity loaded in 2015)

### **SPL in the Persian Gulf**

- Continue progressing on the JV project to develop a new salt slag/SPL recycling plant
- Negotiations of supply contracts ongoing.



### Industry Environmental Solutions (IES) Growth

 Acquisition of Solarca, a global leader in the chemical cleaning and air and steam blowing industrial services. Successful acquisition and fully integration into our IES business.





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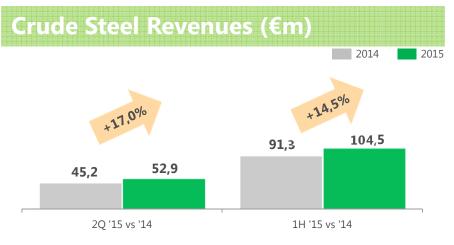
**Chief Financial Officer** 

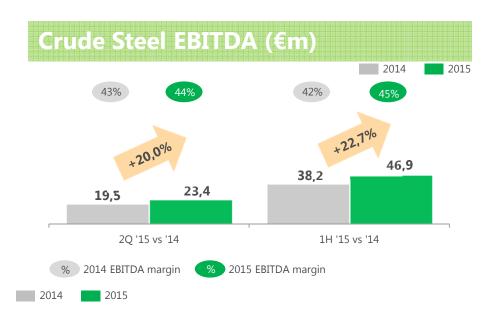


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## **Zinc Financial Highlights**

Better YoY crude steel segment EBITDA mainly due to the increase in zinc prices and continued operational excellence





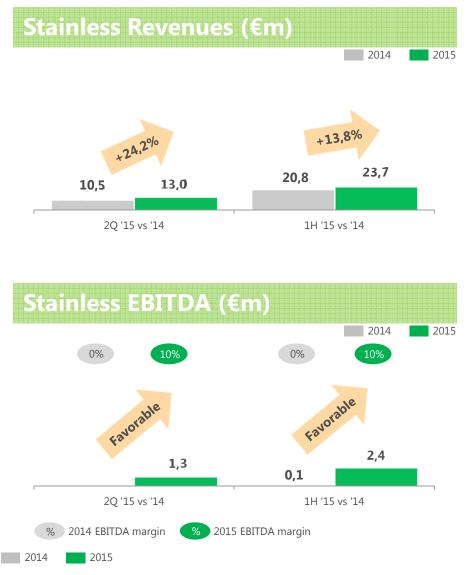
#### **Revenues Highlights**

- Crude steel dust segment 2Q revenues increased by 17% y/y mainly driven by:
  - Zinc blended price increased by 32%
    - **31% increase** in **average LME zinc prices** compared to 2Q '14
    - No zinc price forward hedging for 2Q
      '15, compared to 1.500 €/t closed for 2Q
      '14
  - Cost saving contribution to higher EBITDA
  - Despite lower WOX sales (-6%)
- Compared to 1H '14, revenues increased by 15% mainly due to a 27% increase in zinc blended price, partly offset by 7% decrease in tons of WOX sold

#### **EBITDA Highlights**

 The +€7,7m revenue increase and cost management efforts during 2Q 2015 vs 2Q 2014 drove the EBITDA growth (+€3,9m)

# Positive stainless steel quarter mainly driven by higher volumes and cost saving measures



#### **Revenues Highlights**

- During 2Q 2015 Stainless steel dust segment revenues increased by 24% compared to the same period of 2014 mainly coming from higher tolling activities (with 24% increase in volumes) and higher volumes of stainless steel dust treated (+9%)
- Compared to 1H 2014, Stainless steel segment revenues improved by 14% specially driven by the increase in tolling activities (+24% increase in volumes), the increase of tons treated (+13%) and a slight increase in average nickel prices (+1,5%), partially offset by a reduction in tons of alloys sold (-23%)

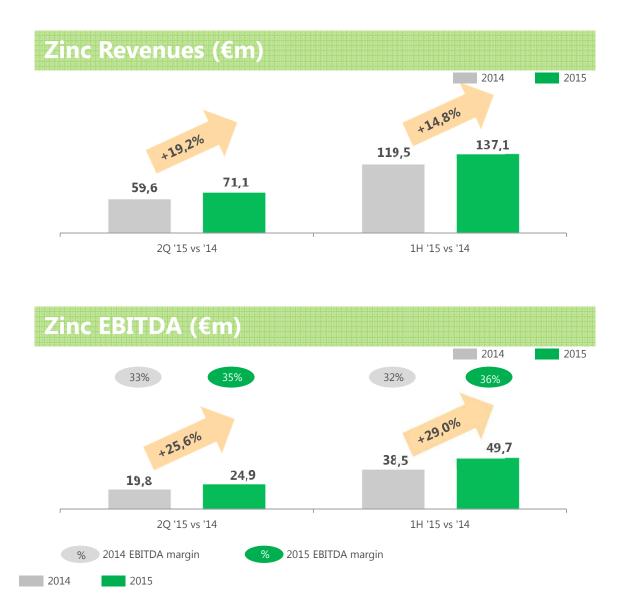
### **EBITDA Highlights**

 The 2Q 2015 EBITDA improved to positive figure (+€1,3m) mainly driven by cost management compared to the same period of 2014



**Consolidated Zinc Financial Highlights** 

### Strong growth in revenues and EBITDA in the Zinc business unit



### **Good operating results drive cash flow generation generation**

- **Operating activities:** During 1H 2015 the net cash flows generated by operating activities amounted to **€24,7 million** (a €13m increase vs 1H 2014), **driving the EBITDA increase** in the two first quarters, and **lower taxes** paid.
- Investing activities: During 1H 2015 the net cash flows used in investing activities were €13,4 million primarily due to investments in the second kiln in Korea.
- Financing activities: During 1H 2015 Befesa Zinc repaid the Korea facility loan (€20 million) and paid a €6,2m dividend to its Befesa parent
- Liquidity: As of June 30<sup>th</sup> 2015, our liquidity amounted to €32,5 million including cash on hand and short-term financial investments.

#### **BEFESA ZINC**

Cash Flow Statement ('000 euros)	2Q 2014	2Q 2015	Change	1H 2014	1H 2015	Change
Cash generated from operations	11.683	26.485	14.802	32.738	44.730	11.992
Taxes paid	(1.245)	(2.108)	(863)	(6.051)	(3.981)	2.070
Interest paid	(14.321)	(14.783)	(462)	(15.162)	(16.194)	(1.032)
Interest received	77	78	1	117	119	2
Net cash flows from operating activities (I)	(3.806)	9.672	13.478	11.642	24.674	13.032
Net cash flows from investing activities (II)	(641)	(9.080)	(8.439)	(1.748)	(13.372)	(11.624)
Net cash flows from financing activities (III)	(9.841)	(27.009)	(17.168)	(10.500)	(27.804)	(17.304)
Effect in change of the perimeter (IV)	0	0	0	25	0	(25)
Net increase in cash and cash equivalents (I+II+III+IV)	(14.288)	(26.417)	(12.129)	(581)	(16.502)	(15.921)
Cash and cash equivalents BoP	45.876	58.916		32.169	49.001	
Cash and cash equivalents EoP	31.588	32.499		31.588	32.499	



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## **Aluminum Financial Highlights**

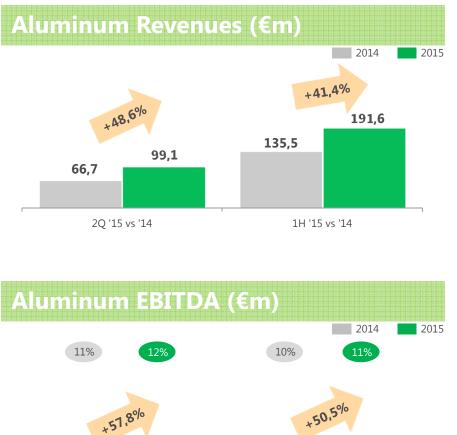
# Strong 2Q 2015 EBITDA of €12m (12% margin) driven mainly by Bernburg contribution and higher Alu prices

20.6

13,7

2015 EBITDA margin

1H '15 vs '14



11.6

7,4

2015

2014

2Q '15 vs '14

2014 EBITDA margin

#### **Revenues Highlights**

- During 2Q 2015 revenues increased 49% (compared to 2Q 2014) mainly driven by better secondary aluminum alloys production volumes (+63%) explained by Bernburg contribution, stronger salt slag volumes (+20%), higher aluminum alloy average prices (+15%)
- Compared to 1H 2014, revenues of the business unit increased by 41% explained by higher secondary aluminum alloys production volumes (+36%, mostly explained by Bernburg contribution), higher salt slag volumes (+17%) and aluminum alloy average prices (+18%), partially offset by weaker SPLs volumes (-21%)

#### **EBITDA Highlights**

 EBITDA improved by 58% (compared to 2Q 2014) and by 51% (compared to 1H 2014) primarily driven by Bernburg contribution (starting in December 2014) and cost management



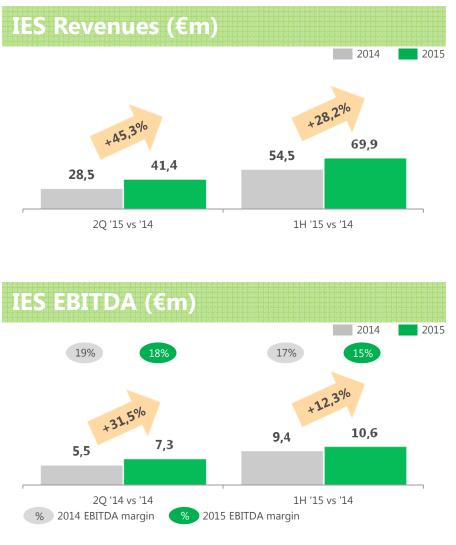
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## **IES Financial Highlights**

2015

2014

# Strong quarter driven by contribution from Solarca –successfully acquired and integrated– and higher volumes in Sulfur



#### **Revenues Highlights**

- During 2Q 2015 revenues increased 45% (compared to 2Q 2014) mainly driven by the Solarca acquisition and higher volumes of residues treated in our Sulfur plant
- Compared to 1H 2014, revenues of the business unit improved by 28% explained by contribution from Solarca acquisition and higher volumes in Sulfur segment

#### **EBITDA Highlights**

- 2Q 2015 EBITDA increased by 31% or €1,8 million compared to same period of 2014 primarily due to contribution from Solarca acquisition
- EBITDA improved by 12% vs previous 1H 2014 mainly due to contribution from Solarca acquisition

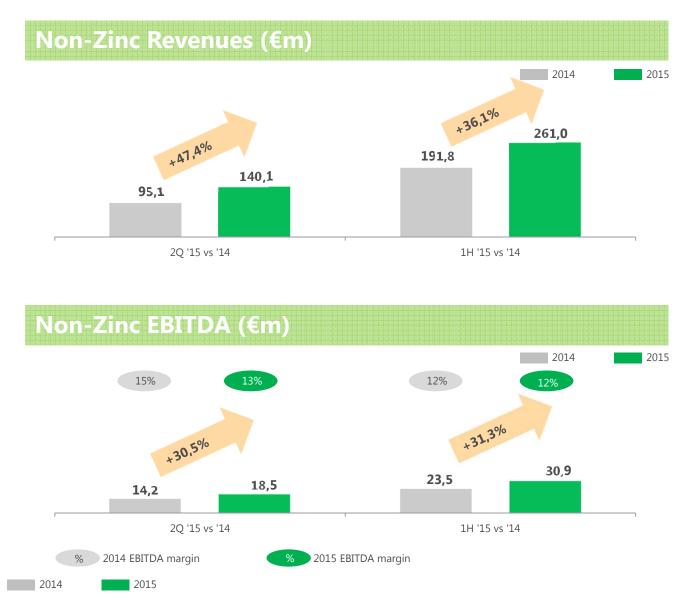


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## **Consolidated Non-Zinc Financial Highlights**

### **Consolidated Non- Zinc Financial Highlights**

### **Strong growth in revenues and EBITDA in the non-Zinc business**



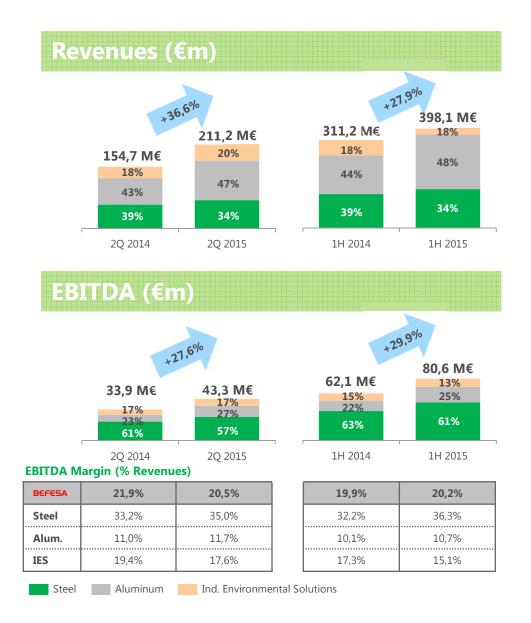


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## **Consolidated Financial Highlights**

### **Consolidated Financial Highlights**

### 1H '15 revenues up 28% and EBITDA up 30% vs. 1H '14



#### **Highlights**

- 2Q 2015 consolidated revenues amounted to €211 million, +37% growth compared to the same period of 2014, mainly driven by Bernburg (since Dec '14) and Solarca (since April '15) as well as higher Zinc and Alu prices
- 2Q 2015 consolidated EBITDA amounted to €43 million, +28% increase vs 2Q 2014 ... over proportional Alu growth impact business unit mix
- Ongoing implementation of cost reduction and productivity improvement initiatives
- 2Q and 1H 2015 above 20% EBITDA margin

# 2Q 2015 EBITDA Up 28% or €9 million vs. 2Q 2014 ... Net Income Up 34% or €2 million

Consolidated P&L ('000 euros)						
BEFESA						
Profit & Loss Statement ('000 euros)	2Q 2014	2Q 2015	Change	1H 2014	1H 2015	Change
Revenue	154.657	211.196	56.539	311.226	398.149	86.923
EBITDA	33.946	43.328	9.382	62.063	80.606	18.543
Depreciation, amortisation and impairment provisions	(9.005)	(10.704)	(1.699)	(17.889)	(20.158)	(2.269)
Financial result	(14.393)	(19.291)	(4.898)	(29.034)	(30.442)	(1.408)
Earnings before taxes	10.631	13.356	2.725	15.181	30.173	14.992
Net Income	6.160	8.257	2.097	9.065	19.864	10.799

### Highlights

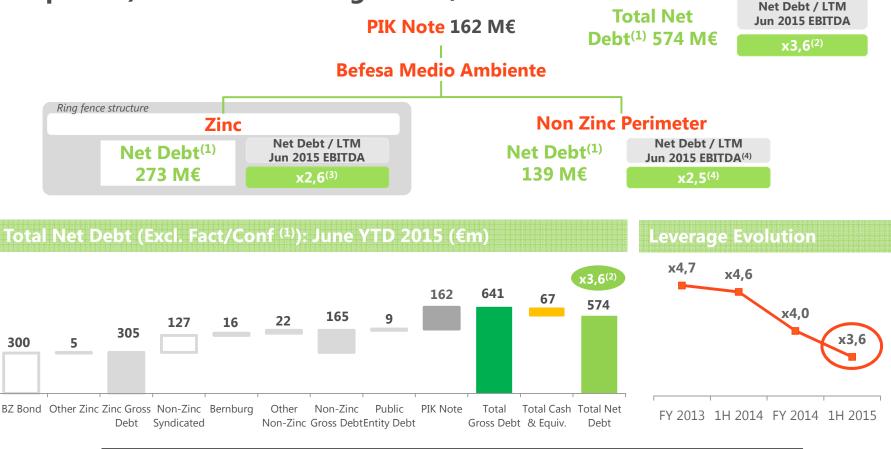
- During 2Q 2015 the revenue of the Group amounted to 211 million euros (155 million in 2Q ´14) and the EBITDA amounted to 43 million euros (34 million in 2Q ´14). A 27,6% EBITDA YoY increase and a 36,6% revenue YoY increase.
- Net income increases driven by the operational result improvement.

- Operating activities: During 1H 2015 the net cash flows generated by operating activities amounted to €44,0 million (a €39,7 million increase compared to 1H 2014), mainly due to the better performance of all the business units in 2015 and an unusual impact in 2014 due to the discontinuation of certain financing programs.
- Investing activities: During 1H 2015 the net cash flows used in investing activities were €27,7 million, mainly driven by the second kiln in our current plant in South Korea and the maintenance capex invested.
- Financing activities: During 1H 2015 the net cash flows used in financing activities were €28,3 million coming basically from the total repayment of the Korea facility loan (€20 million).
- Liquidity: As of June 30th 2015, our liquidity amounted to €66,5 million including only cash on hand. Befesa is compliant with its debt covenants

BEFESA Cash Flow Statement ('000 euros)	2Q 2014	2Q 2015	Change	1H 2014	1H 2015	Change
Cash flows from operations	23.588	57.238	33.650	43.698	79.239	35.541
Taxes paid	(2.815)	(3.286)	(471)	(7.360)	(4.994)	2.366
Interest paid	(26.979)	(28.317)	(1.338)	(32.094)	(30.293)	1.801
Net cash flows from operating activities (I)	(6.206)	25.635	31.841	4.244	43.952	39.708
Net cash flows from investing activities (II)	(13.600)	(19.942)	(6.342)	(17.474)	(27.741)	(10.267)
Net cash flows from financing activities (III)	(28)	(32.972)	(32.944)	(423)	(28.294)	(27.871)
Net increase in cash and cash equivalents (I+II+III)	(19.834)	(27.279)	(7.445)	(13.653)	(12.083)	1.570
Cash and cash equivalents at beginning of year	71.193	93.811	22.618	65.012	78.615	13.603
Cash and cash equivalents at end of year	51.359	66.532	15.173	51.359	66.532	15.173



# Solid and stable financing position at 3 levels (Zinc, Non-Zinc and Corporate) with total leverage at x3,6



## Continue improvement of financial leverage ... from x4,7 (2013) and x4,0 (2014) to current x3,6 (1H 2015)

(1) Excludes Factoring and Confirming of 60,2 M€

(2) Assuming LTM as of June 30<sup>th</sup> 2015 Consolidated EBITDA of 158,9 M€

(3) Assuming LTM as of June 30<sup>th</sup> 2015 Zinc EBITDA of 104,0 M€



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## **Javier Molina**

**Chief Executive Officer** 

Main priorities for 2015 focused on parallel path of operational excellence and profitable growth for the next years

Main priorities for 2015 on track

- Expand plant and maintain leadership position of Befesa Zinc in South Korea, a key market for Befesa
- Deliver our new secondary aluminum plant in **Bernburg to reach full capacity**, as planned
- Organic and inorganic growth in new geographies in the IES business, specially in the services business
- Increase our presence in Turkey in steel dust as a key market for Befesa Zinc
- Maintain **operational excellence efforts** in order to **achieve additional cost savings** for 2015 in a sustainable manner



## Questions



### **Consolidated P&L**

BEFESA						
Profit & Loss Statement ('000 euros)	2 <b>Q 201</b> 4	2Q 2015	Change	1H 2014	1H 2015	Change
From continuing operations:						
Revenue	154.657	211.196	56.539	311.226	398.149	86.923
	(857)	(38)	50.559 819	(548)	(558)	(10)
+/- Changes in inventories of finished goods and work in progress	. ,			. ,		
Cost of sales (Note 24)	(71.158)	(102.473)	(31.315)	(144.848)	(194.312)	(49.464)
Other income	4.821	2.134	(2.687)	7.042	3.383	(3.659)
Employee benefits expense (Note 24)	(22.041)	(29.775)	(7.734)	(44.360)	(54.179)	(9.819)
Other expenses	(31.476)	(37.716)	(6.240)	(66.449)	(71.877)	(5.428)
Depreciation, amortisation and impairment provisions	(9.005)	(10.704)	(1.699)	(17.889)	(20.158)	(2.269)
EBIT	24.941	32.624	7.683	44.174	60.448	16.274
	33.946	43.328	<i>9.382</i>	62.063	80.606	18.543
Finance income	994	(2.210)	(3.204)	1.562	1.124	(438)
Finance costs	(15.674)	(16.073)	(399)	(30.824)	(31.369)	(545)
Exchange differences	287	(1.008)	(1.295)	228	(197)	(425)
Financial result	(14.393)	(19.291)	(4.898)	(29.034)	(30.442)	(1.408)
Share of profit of companies carried using the equity method (Note 11)	83	23	(60)	41	167	126
EBT	10.631	13.356	2.725	15.181	30.173	14.992
Income tax expense	(4.471)	(5.099)	(628)	(6.116)	(10.309)	(4.193)
Result from continuing operations	6.160	8.257	2.097	9.065	19.864	10.799
From discontinuing operations:						
Profit for the year from discontinued operations	-	-	-	-	-	-
Net income	6.160	8.257	2.097	9.065	19.864	10.799
Attributable to:						
Owners of the parent	4.693	7.649	2.956	7.002	18.457	11.455
Non-controlling interests	1.467	608	(859)	2.063	1.407	(656)
	1.107		(000)	2.005		(000)



Balance Sheet ('000 euros)

Assets	30.06.15	31.12.14	Equity and liabilities	30.06.15	31.12.14
			Equity:		
Non-current assets			Attibutable to owners of the parent -		
Intangible assets			Share capital	13	13
Goodwill	379.289	373.860	Reserve for valuation adjustments deferred in equity	11.277	9.355
Other intangible assets	21.045	22.176	Share premium	400.495	400.495
	400.334	396.036	Other reserves	(182.365)	(250.276
Property, plant and equipment -		220.020	Translation differences	2.601	(1.534
Property, plant and equipment in use	403.863	364.447	Net profit for the period	18.457	17.198
Property, plant and equipment in progress	30.192	47.185		250.478	175.251
roperty, plant and equipment in progress	434.055	411.632	Non-controlling interests	37.138	35.581
Investments carried under the equity method	2.089	1.650	Total equity	287.616	210.832
Non-current assets -					
Securities portfolio	2.702	4.439	Non-current liabilities:		
Other financial assets	23.333	21.453	Provisions	14.121	14.833
	26.035	25.892	Non-recourse borrowing	458.836	475.306
Deferred income tax assets	78.951	78.128	Recourse borrowings	110.389	110.737
Total non-current assets	941.464	913.338	Finance lease payables	6.492	1.859
			Deferred income tax liabilities	41.071	41.652
			Other non-current liabilities	61.319	106.725
			Total non-current liabilities	692.228	751.112
Current assets:			Non-recourse borrowings	7.006	7.965
Inventories	47.232	41.900	Recourse borrowings	29.687	25.502
Trade and other receivables	101.360	77.432	Finance lease payables	2.127	1.162
Trade receivables, related parties	2.992	1.835	Trade payables, related parties	1.730	1.935
Tax receivables	23.656	17.510	Trade and other accounts payable	131.386	106.627
Other receivables	6.745	4.490	Provisions	140	152
Other current financial assets	5.259	3.546	Other payables -		
Cash and cash equivalents	66.532	78.615	Taxes payable	26.788	16.633
Total current assets	253.776	225.328	Other current liabilities	16.532	16.746
				43.320	33.379
			Total current liabilities	215.396	176.722
Total Assets	1.195.240	1.138.666	Total equity and liabilities	1.195.240	1.138.666

### **Consolidated Cash Flow Statement**

BEFESA						
Cash Flow Statement ('000 euros)	2Q 2014	2Q 2015	Change	1H 2014	1H 2015	Change
Cash flavor from an activity						
Cash flows from operating activities:	10.631	13.356	2.725	15.181	30.173	14.992
Profit (loss) for the period before tax	10.031	15.550	2.725	15.101	50.175	14.992
Adjustments due to:	9.005	10.704	1.699	17.889	20.158	2.269
Depreciation and amortisation charge	(83)	(23)	1.099	(41)	(167)	(126)
Share of profit (loss) of associates	(876)	287	1.163	(41)	132	753
Changes in long-term provisions	(1.222)	3.021	4.243	(1.790)	(1.124)	666
Interest income	15.615	16.270	4.243	30.824	31.566	742
Finance costs	(168)	(161)	7	(338)	(328)	10
Other income/expenses	(108)	(101)	/	(338)	(328)	10
Changes in working capital:						
Trade receivables and other current assets	5.971	6.676	705	(6.676)	(18.491)	(11.815)
Inventories	15.934	(3.206)	(19.140)	12.802	(3.980)	(16.782)
Trade payables	(30.612)	10.314	40.926	(20.810)	21.300	42.110
Other cash flows from operating activities:						
Interest paid	(26.979)	(28.317)	(1.338)	(32.094)	(30.293)	1.801
Taxes paid	(2.815)	(3.286)	(471)	(7.360)	(4.994)	2.366
Provisions paid	(607)	-	607	(2.722)	-	2.722
Net cash flows from operating activities (I)	(6.206)	25.635	31.841	4.244	43.952	39.708
Her cash nows nom operating activities (1)						
Cash flows from investing activities:	(570)			(1.610)		1 (10
Investments in intangible assets	(572)	-	572	(1.612)	-	1.612
Investments in property, plant and equipment	(14.276)	(15.094)	(818)	(15.849)	(21.950)	(6.101)
Proceeds from disposal of non-current financial assets	484	-	(484)	484	-	(484)
Investments in subsidiaries and other non-current financial assets	(846)	(5.000)	(4.154)	(622)	(5.000)	(4.378)
Investments in other current financial assets	(436)	152	588	(436)	(791)	(355)
Disbursement due to other current financial assets	1.650	-	(1.650)	165	-	(165)
Interests collected	396	-	(396)	396	-	(396)
Net cash flows from investing activities (II)	(13.600)	(19.942)	(6.342)	(17.474)	(27.741)	(10.267)
Cash flows from financing activities:						
Net financial account with Group companies	- 7 201	-	-	- 8.059	- 1.109	
Bank borrowings and other non-current borrowings	7.201	(4.417)	(11.618)			(6.950)
Repayment of bank borrowings and other long term debt	(7.229)	(28.555)	(21.326)	(8.482)	(29.403)	(20.921)
Net cash flows from financing activities (III)	(28)	(32.972)	(32.944)	(423)	(28.294)	(27.871)
Effect of foreign exchange rate changes on cash and cash equivalents	-	-	-	-	-	-
Net increase in cash and cash equivalents (I+II+III+IV)	(19.834)	(27.279)	(7.445)	(13.653)	(12.083)	1.570
Cash and cash equivalents at beginning of year	71.193	93.811	22.618	65.012	78.615	13.603
	51.359	66.532		51.359	66.532	

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#### **BEFESA ZINC**

Balance Sheet ('000 Euros)

Assets	30.06.2015	31.12.2014	Equity and Liabilities	30.06.2015	31.12.2014
Non-Current Assets:			Equity:		
Intangible assets:			Of the Parent:		
Goodwill	286.287	286.287		25.010	25.01
Goodwill	200.207	200.207	Unrealized Asset and Liability Revaluation	25.010	25.01
Other intangible assets	6.547	6.973	5	6.767	6.76
	292.834			87.059	
	202.004	255.200	Translation differences	3.480	
Property, plant and equipment:			Net profit for the year	16.868	
Property, plant and equipment in use	114.651	119.505		139.184	
Property, plant and equipment in the course of	11 1.001	110.000			
construction	23.333	10.864	Of Minority Interests	16.879	17.48
	137.984			156.063	
Investments accounted for using the equity method			Non-Current Liabilities:		
Non-current financial assets:			Provisions for contingences and expenses	4.101	3.94
Investments securities	1.670	1.670		949	
Other financial assets	636			297.221	
	2.306	2.006	Capital Grants	1.869	2.14
Derivative financial instruments	423	464	Other non-current liabilities	13.657	12.59
Deferred tax assets	31.879	31.450	Derivative financial instruments	650	95
Total Non-Current Assets	465.426	457.549	Deferred tax liabilities	21.247	21.58
			Total Non-Current Liabilities	339.694	358.09
Current Assets:			Current Liabilities:		
Inventories	14.341	12.638		3.328	3.68
Trade and other receivables	33.130			212	
Trade receivables, related companies	257		5	3.097	
Tax receivables	3.950			28.255	
Other receivables	1.016			1.970	
Derivative financial instruments	176				
Other current financial assets		28		10.874	9.10
Cash and cash equivalents	32.499			7.302	
Total Current Assets	85.369			18.176	
			Total Current Liabilities	55.038	
Total Assets	550.795	556.885	Total Equity and Liabilities	550.795	

### Zinc Detailed P&L

#### **BEFESA ZINC**

				:		
Profit & Loss Statement ('000 euros)	2Q 2014	2Q 2015	Change	1H 2014	1H 2015	Change
Revenue	59.605	71.059	11.454	119.363	137.106	17.743
Cost of sales	(38.575)	(40.867)	(2.292)	(75.614)	(76.988)	(1.374)
Other operating income	4.111	521	(3.590)	5.493	1.215	(4.278)
Gross Profit	25.141	30.713	5.572	49.242	61.333	12.091
Depreciation and amortization charge	(4.115)	(4.374)	(259)	(8.168)	(8.446)	(278)
General and administrative expenses	(5.366)	(5.827)	(461)	(10.847)	(11.652)	(805)
Impairment losses	0	0	0	0	0	0
Income From Operations	15.660	20.512	4.852	30.227	41.235	11.008
Finance income	77	78	1	117	119	2
Finance costs	(8.646)	(8.473)	173	(16.961)	(16.419)	542
Exchange differences (gains and losses)	68	(160)	(228)	178	(356)	(534)
Financial Loss	(8.501)	(8.555)	(54)	(16.666)	(16.656)	10
Profit Before Tax	7.159	11.957	4.798	13.561	24.579	11.018
Income tax	(2.548)	(3.818)	(1.270)	(4.546)	(7.671)	(3.125)
Profit for the year from continuing operations	4.611	8.139	3.528	9.015	16.908	7.893
Profit for the year	4.611	8.139	3.528	9.015	16.908	7.893
Attributable to:						
Shareholders of the parent	3.506	8.260	4.754	7.560	16.867	9.307
Minority interests	1.105	(121)	(1.226)	1.455	41	(1.414)
EBITDA	19.775	24.886	5.111	38.395	49.681	11.286

### **Zinc Detailed Cash Flow**

#### **BEFESA ZINC**

Cash Flow Statement ('000 ourse)	20 2014	20 2015	Chapac	111 2014	14 2015	Change
Cash Flow Statement ('000 euros)	2Q 2014	2Q 2015	Change	1H 2014	1H 2015	Change
Cash Flows From Operating Activities	7 4 5 0	11 057	4 700	10 561	04 570	11.010
Profit for the period before tax	7.159	11.957	4.798	13.561	24.579	11.018
Adjustments due to:						
Amortization/ Depreciation	4.115	4.374	259	8.168	8.446	278
(Profit)/Loss on disposal of non-current assets	0	0	0	31	13	(18)
Change in provisions	(3)	66	69	105	143	38
Financial income	(77)	(78)	(1)	(117)	(119)	(2)
Financial expense	8.646	8.473	(173)	16.961	16.419	(542)
Income from government grants	(141)	(135)	6	(284)	(275)	9
Exchange differences	(68)	160	228	(178)	356	534
Change in working capital:						
Change in trade receivables and other receivables	(4.198)	3.021	7.219	(2.385)	(2.542)	(157)
Change in inventories	2.418	(253)	(2.671)	1.299	(2.278)	(3.577)
Change other current assets	552	(1.518)	(2.070)	628	(2.057)	(2.685)
Change in other current liabilities	(6.720)	418	7.138	(5.051)	2.045	7.096
Cash generated from operations	11.683	26.485	14.802	32.738	44.730	11.992
Taxes paid	(1.245)	(2.108)	(863)	(6.051)	(3.981)	2.070
Interest paid	(14.321)	(14.783)	(462)	(15.162)	(16.194)	(1.032)
Interest received	77	78	1	117	119	2
Net Cash Flows From Operating Activities (I)	(3.806)	9.672	13.478	11.642	24.674	13.032
Cash Flows From Investing Activities						
Purchase of intangible assets	(5)	(26)	(21)	(13)	(35)	(22)
Purchase of property, plant and equipment	(637)	(9.722)	(9.085)	(1.751)	(14.123)	(12.372)
Proceeds from disposal of assets	2	1.085	1.083	2	1.086	1.084
Other non-current financial assets	(1)	(417)	(416)	14	(300)	(314)
Capital grants received	0	0	0	0	0	0
Net Cash Flows From Investing Activities (II)	(641)	(9.080)	(8.439)	(1.748)	(13.372)	(11.624)
Cash flows from financing activities						
Repayment of borrowings and other long-term debt	(661)	(20.771)	(20.110)	(1.320)	(21.566)	(20.246)
Long Term borrowings	1.250	0	(1.250)	1.250	0	(1.250)
Distribution of dividends/capital reduction	(10.430)	(6.238)	4.192	(10.430)	(6.238)	4.192
Net Cash Flows From Financing Activities (III)	(9.841)	(27.009)	(17.168)	(10.500)	(27.804)	(17.304)
Effect of change in the perimeter on cash and cash equivalents (IV)	0	0	0	25	0	(25)
Net Increase In Cash and Cash Equivalents (I+II+III+IV)	(14.288)	(26.417)	(12.129)	(581)	(16.502)	(15.921)
Cash and cash equivalents at beginning of the period	45.876	58.916	13.040	32.169	49.001	16.832
Cash and cash equivalents at end of the period	31.588	32.499	911	31.588	32.499	911