BEFESA

Business Update

Citi Paris SMID Day 2022



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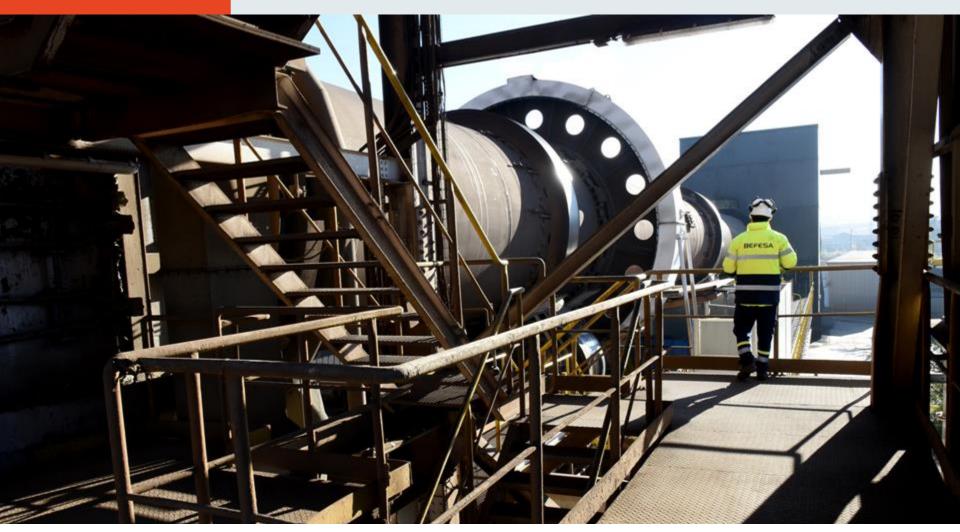
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Electric arc furnace steel dust (EAFD) recycling plant at Asúa-Erandio, Spain



✓ FY record EBITDA; ✓ AZR acquisition; ✓ MDAX; ✓ China: 1st plant in commercial operations, 2nd construction completed

€60.8m

Q4'21 adjusted EBITDA 43% up yoy (Q4'20: €42.4m) 25% margin (Q4'20: 27%)

Plant utilisation continued at solid pre-pandemic levels

€197.6m

Record FY'21 adj. EBITDA 56% or €71m up yoy (FY'20: €127.0m)

24% EBITDA margin (FY'20: 21%)

Up 24% or €38m vs. pre-pandemic FY'19

€117.9m

FY'21 Operating cash flow €25.4m up yoy (FY'20: €92.5m)

Record €224.1m of cash, €69.5m up yoy, post-dividend and acquisition funding

Leverage x2.16 YE'21, improved from x3.10 at YE'20

€99.7m

Net profit more than doubled yoy (FY'20: €47.6m), corresponding to a €2.68 EPS (FY'20: €1.40)

Proposing €50m dividend in 2022 (€1.25 per share), representing 50% of FY'21 net profit, up €3m yoy

US

Acquired 100% of AZR's recycling assets

- Transaction closed on 17 August 2021; Consolidating c.4.5 months in FY'21 financials; Operations delivering as expected
- Renamed to Befesa Zinc US and CEO/President appointed
- Driving progress on integration and related synergies

China

Expansion on target

- Jiangsu: In commercial production and selling WOX; Completed on budget; Contracted volume >80% capacity for 2022
- Henan: Completed construction Dec'21; Started commissioning; Expecting ramp up H1'22 and commercial output H2'22

ESG

Circular economy & strong ESG credentials

- Lost Time Injury Rate reduced by **36% yoy to 0.81**
- Annual Report on 30 March '22 and ESG Report in Q2'22
- Defining 2030 & 2050 ESG roadmap and CO₂ reduction plan

Credit ratings

Unchanged from June 2021:

- S&P: 'BB+, outlook stable'
- Moody's: 'Ba2, outlook stable'

Hedging

- Hedge book extended up to Jan'25; c.3 yrs
- Providing increased earnings and cash flow visibility

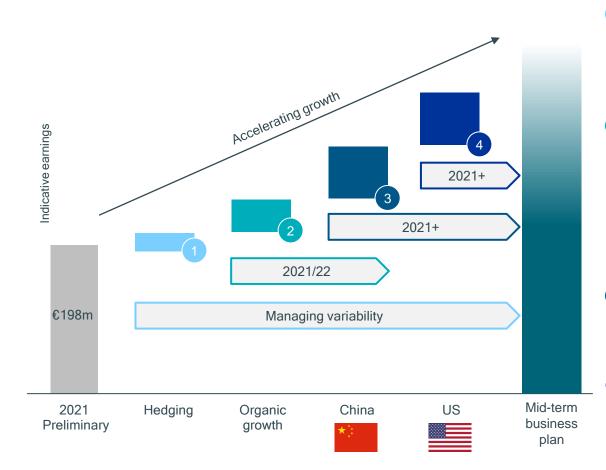
MDAX

- IPO in 2017
- SDAX in 2018
- MDAX entry 20 Sept 2021



Mid-term growth roadmap

Executing well defined growth roadmap even during COVID-19 pandemic; In commercial operations at 1st China plant (Jiangsu) and completed construction of 2nd plant (Henan); Driving progress on the integration of AZR and related synergies



1 HEDGING

- Hedge book extended up to Jan'25, c.3 yrs
- Providing increased earnings and cash flow visibility

2 ORGANIC GROWTH

Top 5 projects:

- Steel Dust:
 - Turkey expansion: Completed
 - Korea washing: Completed
- Aluminium Salt Slags:
 - ✓ 2 tilting furnaces (Spain): Completed

3 CHINA EXPANSION

First two EAFD recycling plants in provinces of Jiangsu and Henan

US / AZR ACQUISITION

Integrating four EAFD recycling plants acquired from AZR and realising near- and mid- term synergies

Note: Chart is illustrative and size of respective arrows in the chart is not indicative to the underlying growth potential



Zinc prices & hedging strategy

Hedge book extended up to Jan'25, c.3 years; Improving earnings & cash flows visibility



Zinc hedges & blended average prices (€/t)

	FY 2020	FY 2021
Unhedged	33% or 46kt @ €1,979/t LME	27% or 45kt @ €2,544/t LME
Hedged	67% or 92kt @ €2,239/t	73% or 120kt @ €2,151/t
Blended ³⁾	€2,136/t	€2,275/t
		+€139/t / +7% yoy

Hedging strategy unchanged:

- · Hedge book extended up to Jan'25; c.3 years
- Targeting 60% to 75% of zinc equivalent volume
- · Befesa providing no collateral

1) London Metal Exchange (LME) zinc daily cash settlement prices

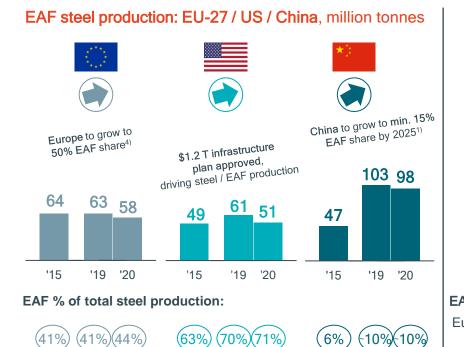
2) Includes BZ US (former AZR) hedge book for the following periods: 18 Aug'21 to Jan'22: 36.8kt zinc hedged at c.\$2,500 (c.€2,160 at FX 1.16); Feb'22-Jan'23: 63.4kt zinc hedged at c.\$2,765 (c.€2,400 at FX 1.15); Feb'23-Jan'24: 58.6kt zinc hedged at c.\$2,900 (c.€2,520 at FX 1.15); Feb'24-Jul'24: 45.0kt zinc hedged at c.\$2,975 (or c.€2,565 at FX 1.16); FX \$/€ forwards as of March '22, source: cmegroup.com

3) Zinc blended prices are averages computed based on the monthly effective LME zinc and hedging prices weighted with the respective hedged and non-hedged volumes

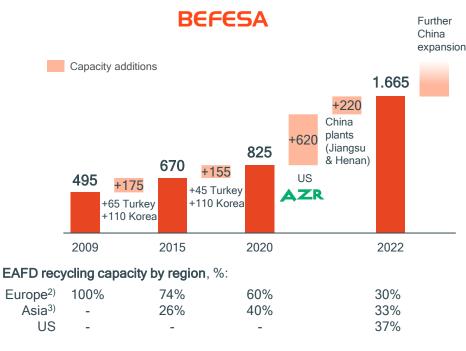


EAF steel production -&-Befesa's steel portfolio growth & diversification

China is the largest and growing EAF steel producer worldwide; Befesa growing and diversifying its portfolio to capture China and US addressable markets



Primary steel (BOF) consumes 7x more CO²/t vs. secondary steel (EAF)⁴; Decarbonization favors EAF steel production



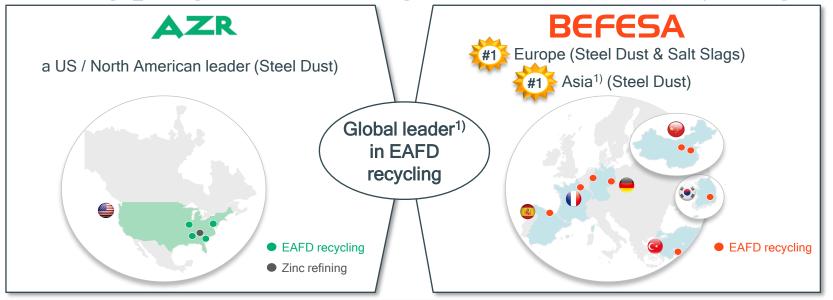
Befesa's EAFD recycling capacity trend, kt

 Befesa Steel portfolio growing @ c. 6% CAGR (around twice GDP) while diversifying to a well-balanced Europe / Asia / US footprint

Sources: Worldsteel; Company data; IEA

1) China's Ministry of Industry and Information Technology (MIIT); reuters.com (7 Feb 2022); 2) Europe defined as EU-27; 3) Asia includes Turkey, South Korea and China 4) "Iron and Steel Technology Roadmap" study by IEA, October 2020

Befesa closed AZR acquisition on 17 August; Operations delivering as expected; Driving progress on integration & related synergies





1) Source: Own estimate based on recycling capacity; 2) Based on Company's public reports and presentations; 3) Using Waelz technology

Business Update - Post FY 2021 Preliminary Earnings Presentation

China I

Changzhou plant, Jiangsu province

Key facts of the plant:

- 1st EAFD recycling plant in China
- Capacity to recycle 110kt EAFD p.a.
- Total investment: c.€42m
- Location: Changzhou (Jiangsu province)

Status update:

- ✓ Long-term financing closed Jul'20
- Construction completed on budget
- ✓ In commercial production & selling WOX
- ✓ Contracted EAFD for >80% plant utilisation in 2022

2





↑ Changzhou plant, in operations

↑ First commercial invoice

China II

Xuchang plant, Henan province

Key facts of the plant:

- 2nd EAFD recycling plant in China
- Capacity to recycle 110kt EAFD p.a.
- Total investment: c.€42m
- Location: Xuchang (Henan province)

Status update:

- ✓ Long-term financing closed Dec'20
- ✓ Construction completed Dec'21 on budget
- → Cold commissioning started; Hot commissioning next; Expecting ramp up H1'22 & commercial output H2'22



↑ Xuchang plant, construction completed - 27 December 2021



ESG at Befesa

Key player within the circular economy, with c.2 million tonnes recycled and c.1.5 million tonnes of valuable materials recovered annually, that contributes significantly to increase efficiency of raw material use in the metals industry and promotes the transition towards a more sustainable economy



1) Befesa's own employees and contractors

ESG Report

- Befesa 2021 ESG Report scheduled for Q2'22, including disclosures on Taxonomy eligibility
- Defining 2030 (c. 20% CO₂ emission reduction) & 2050 (net zero) ESG roadmap and CO₂ reduction plan



Note: All figures in this section unchanged from US Acquisition Investor / Lender Presentations

BEFESA acquired **AZR EXAMPLE A CONTRACT OF A CONTRACT**



Transaction highlights

- On 16 June 2021, **Befesa** signed the **acquisition of 100% of** American Zinc Recycling (**AZR**)'s recycling assets for a **purchase price of \$450m / €372m** implying an **attractive c. 6x post near-term synergies** EBITDA **acquisition multiple**, about half of Befesa's current 2021E trading multiple of c. 13x
- AZR is a US market leader¹⁾ in recycling electric arc furnace steel dust (EAFD) with c. 620kt EAFD capacity; Similar to Europe, a highly-regulated, mature market; full-service model incl. collection fees
- Through this acquisition, Befesa becomes a global leader¹ in EAFD recycling with c. 1.7 million tons combined EAFD capacity, and a geographically diversified and balanced footprint in Europe, Asia and the US across 12 facilities
- Funded through a mix of
 - accelerated equity offering (5.9m shares as per authorized capital), completed on 17 June, -and-
 - pre-approved term loan B (TLB) add-on (€100m), allocated and priced at par, ensuring leverage neutral
- **Highly accretive** transaction for Befesa shareholders with **strong expected returns** achievable within first 3 years of combination:
 - > €300m value creation;
 - Strong double-digit EPS accretion;
 - ROIC >> Befesa's WACC
- · On 17 August 2021, Befesa closed the transaction as expected and on time
- As part of this transaction, Befesa signed the acquisition of a minority 6.9% stake in a US strategic zinc refining plant for a purchase price of \$10m, and secured an option for the acquisition of the remaining 93.1% stake upon fulfilment of two-phased operational and financial milestones of the zinc refining plant

1) Source: Own estimate based on recycling capacity, including Befesa's first two EAFD recycling plants in China



Acquired 100% of recycling assets upfront; incremental add-on option for new zinc refining plant (ramping up)

AZR is one of the largest EAFD recycler in North America1) with 4 plants with c. 620kt total capacity

Add-on option

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1) Source: Own estimate based on recycling capacity

165kt

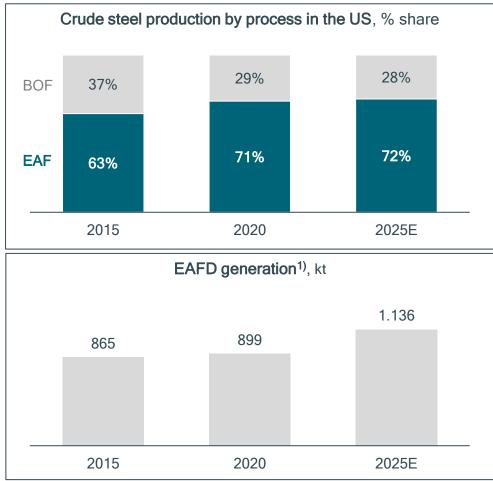
142kt

13



Decarbonisation driving further growth of EAF steel production in the US

EAF method expected to grow further to >70% share by 2025



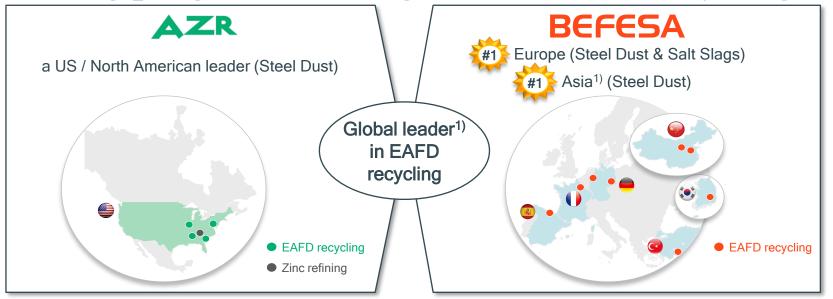
Source: worldsteel; Citi Research; International Energy Agency (IEA); Own estimates

Estimate assuming c. 17.5 kg of EAFD generated per tonne of crude steel output
 "Iron and Steel Technology Roadmap" study by IEA, October 2020

- US has one of the largest and growing markets of EAF steelmakers globally
- EAF is a prevailing steelmaking method in the US and is expected to continue to grow further > 70% share driven by decarbonisation trend
- Secondary steelmaking (EAF) consuming only 1/7 of CO₂/ton of steel²⁾ vs. primary steelmaking BOF (basic oxygen furnace)



Befesa closed AZR acquisition on 17 August; Operations delivering as expected; Driving progress on integration & related synergies

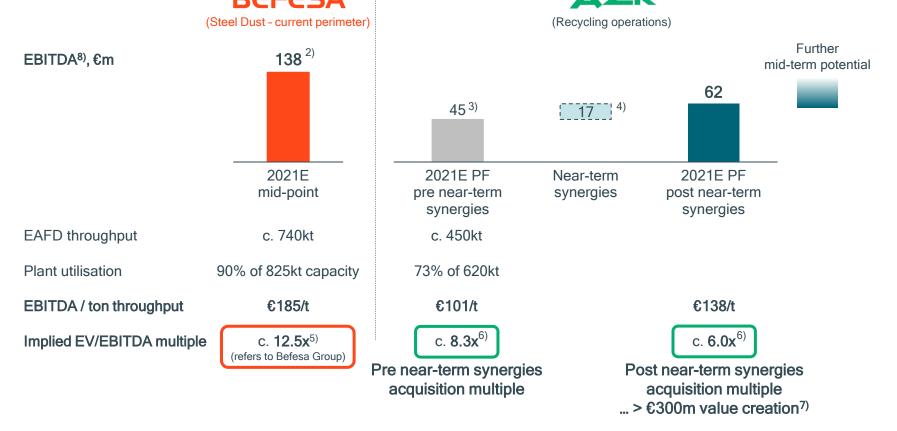




1) Source: Own estimate based on recycling capacity; 2) Based on Company's public reports and presentations; 3) Using Waelz technology

15 Business Update - Post FY 2021 Preliminary Earnings Presentation

Attractive acquisition multiple with additional upside potential -2021E pro forma view¹⁾



1) 2021E PF figures presented across this presentation are to illustrate the effects of the transaction as if AZR had been part of the Befesa group as of 1 January 2021 and assuming that all near-term synergies were achieved already in 2021. Thus, 2021E PF view does not represent an update of Befesa's FY'21 Guidance provided on 27 April '21

2) Befesa's Steel Dust business calculated as 78% (last-three-year average, 2018-2020) of total Befesa's EBITDA 2021E of €177.5m (mid-point of €165-190m guidance)

3) Includes €13m PF adjustment computed as difference between Befesa's vs. AZR's uncompetitive hedging prices for 2021 (Befesa: €2,150/t or \$2,580/t at FX 1.20; AZR: \$2,399/t or €1,999/t), x 83kt hedged by AZR

4) For illustrative purposes, PF assumes pre-tax near-term synergies of c. \$20m, or €17m at FX\$/€ 1.20 expected to be achieved within first three years of combination

5) Befesa's FV/EBITDA 2021E multiple of 12.5x calculated based on a share price of €58.45 (L10 day avg. as of 15 Jun'21) and €191m EBITDA (consensus average as of 15 Jun'21)

6) Based on a purchase price for AZR Recycling of \$450m, or €375m at FX\$/€ 1.20

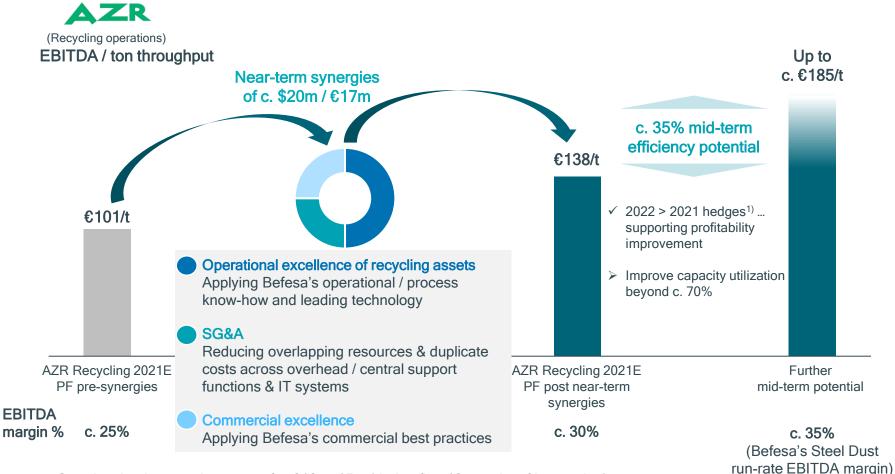
7) Expected to be achieved within first three years of combination; 8) Both Befesa and AZR financials shown are based on IFRS

16 Business Update - Post FY 2021 Preliminary Earnings Presentation



Strong near- & mid- term synergy potential identified

Total pre-tax near-term synergies of c. \$20/€17m expected within first three years of combination



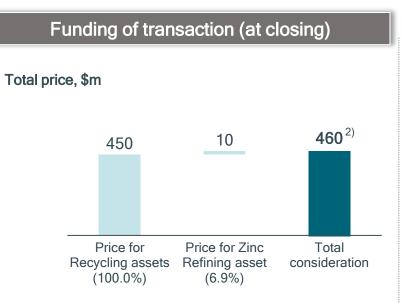
One-time implementation costs of c. €10 to 15m (during first 18 months of integration) applying Befesa's proven operational excellence rigor with on average < 2-year payback

1) AZR has hedged at \$2,767/t for 2022 vs. AZR 2021 Pro Forma hedges at c. €2,150/t (or \$2,580/t at FX \$/€ 1.20) • +\$187/t on c. 83kt hedged = c. \$15.5m / €12.9m

Business Update - Post FY 2021 Preliminary Earnings Presentation



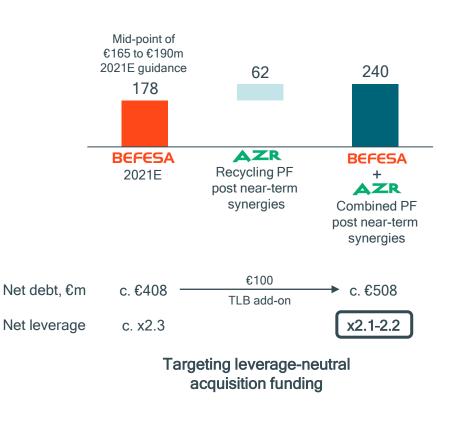
Leverage–neutral transaction with expected strong double–digit EPS accretion¹⁾



- Funding through a mix of
 - accelerated equity offering (5.9m shares as per authorised capital); and
 - €100m pre-approved term loan B (TLB) add-on
- Contingent FX hedging in place

Financial profile - 2021E Combined Pro Forma³⁾

EBITDA, €m

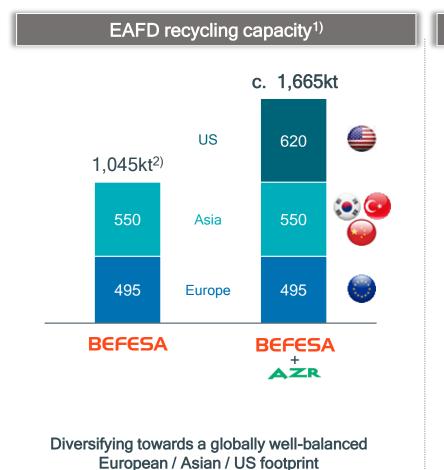


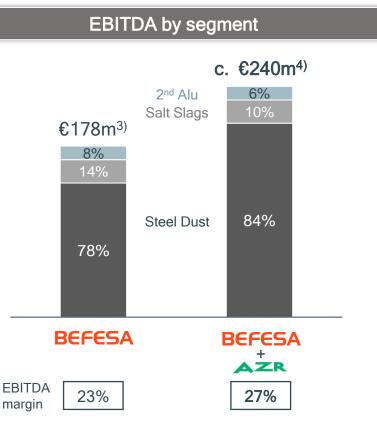
¹⁾ Expected to be achieved within first three years of combination

²⁾ Excludes one-time transaction expenses

³⁾ For illustrative purposes, Pro Forma includes AZR's new improved hedging program and near-term synergies

Diversifying the highest margin business unit and further improving Befesa's overall profitability





Befesa's overall profitability improving by growing the highest margin Steel Dust business unit

1) Company's information

2) 1,045kt EAFD recycling capacity includes 220kt from the first two plants in China (Jiangsu & Henan provinces) scheduled to ramp up operations in 2021

3) €178m represents the mid-point of Befesa's FY 2021 guidance provided on 27 April 2021; Percentages are based on L3Y average financials

4) c. €240m represents the sum of a) Befesa standalone of €178m (mid-point of FY 2021 guidance) and b) AZR Recycling FY 2021E PF of €62m, post near-term synergies



AZR's zinc refining asset: strategic integration opportunity to support EAFD recycling operations in the US





Plant footprint

- Close proximity to AZR recycling plants, at Rutherford County, NC
- Applies new solvent extraction technology for zinc refining
- Restarted operations in 2020; Ramping up; Capacity to produce c. 141kt pure zinc (SHG) per year

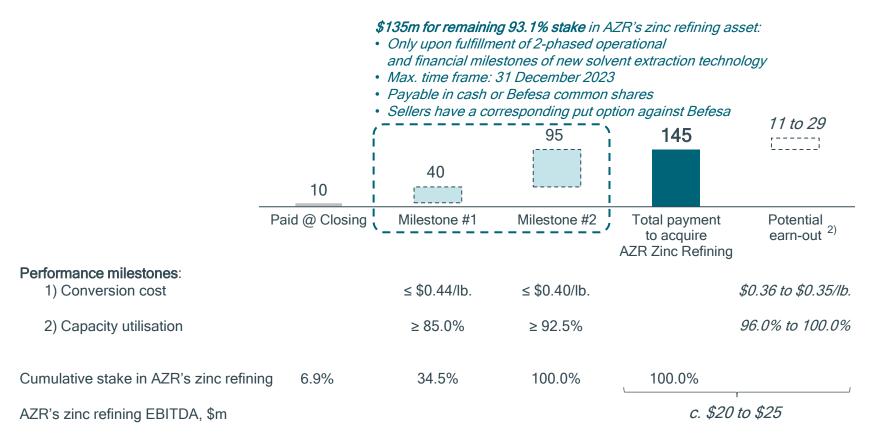
Strategic rationale

- Process WOX from all AZR recycling plants into pure zinc (SHG)
- WOX purchased from AZR recycling at market prices
- Address shortage of zinc refining capacity in the US/North America
- Supports AZR to become vertically-integrated:
 - Closed-loop, end-to-end, 100% green to AZR's EAF steel clients
 - Reduces exposure to zinc treatment charge volatility
- No change in Befesa's global strategy



Secured option to acquire AZR's zinc refining asset only upon fulfilling operational & financial performance milestones

Payment schedule to acquire AZR's zinc refining asset¹⁾, \$m



Total purchase price represents c. 7x estimated EBITDA³⁾ acquisition multiple

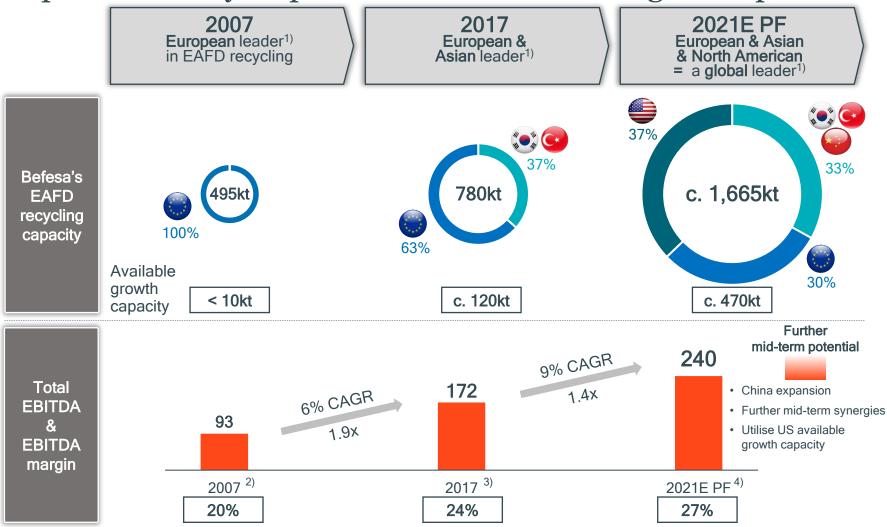
1) Milestone-based purchase prices subject to certain possible adjustments

2) Max. time frame for the potential earn out is 31 December 2023

3) EBITDA of \$20 to \$25m, expected to be achieved within first 3 years after Closing

21 Business Update - Post FY 2021 Preliminary Earnings Presentation

The acquisition of AZR's recycling business represents a key step on Befesa's accelerated growth path ...



1) Source: Own estimate based on recycling capacity; 2) 2007 actuals PF for the non-core Industrial Environmental Solutions business divested in 2016; 3) 2017 adjusted for one-time IPO-related costs; 2017 reported EBITDA of €153m; 4) 2021E Combined PF incl. AZR's new improved hedging program and near-term synergies for illustrative purposes

22



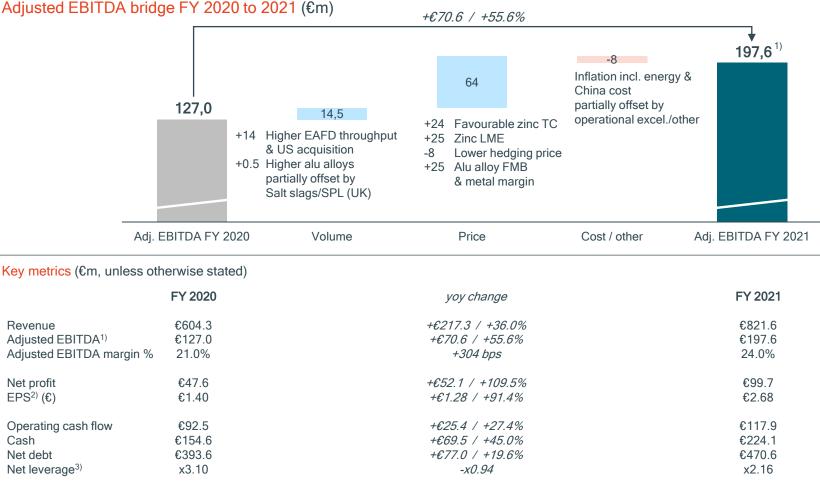


Nanjing City, Location of Befesa China's HQ

03 / FY 2021 preliminary results

Consolidated key financials

FY adjusted EBITDA at €197.6m, all-time-high; yoy growth driven by strong base metal prices and continued solid volumes with plant utilisation at pre-pandemic levels; Acquired Zinc US operations delivering as expected

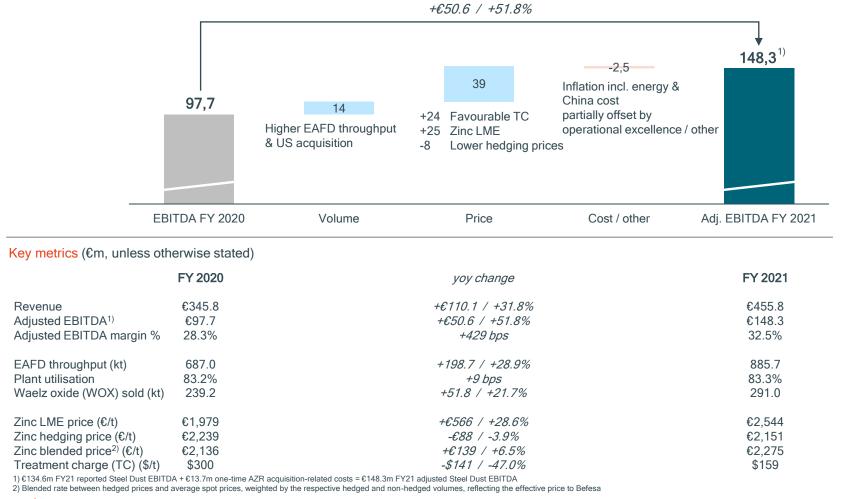


1) €127.5m FY'21 reported Total EBIT + €62.2m D&A = €189.6m FY'21 reported Total EBITDA + €14.0m one-time AZR acquisition costs - €6.0m Hanover plant fire impact = €197.6m FY'21 adjusted Total EBITDA 2) EPS in 2020 is based on 34,066,705 shares; 2021 is based on 37,285,313 weighted average shares after the capital increase of 5,933,293 new shares to partly fund the AZR acquisition 3) Net leverage calculated on an LTM basis, see details on page 9, "Cash flow, net debt & leverage"; Bank debt covenant reporting normalised and adjusted for synergies results in lower net leverage



Steel Dust Recycling Services

FY adjusted EBITDA at €148.3m, performing at strongest earnings level with 33% margin, driven mainly by favourable zinc prices; Overall plant utilisation continued at pre-pandemic levels; Acquired US operations delivering as expected

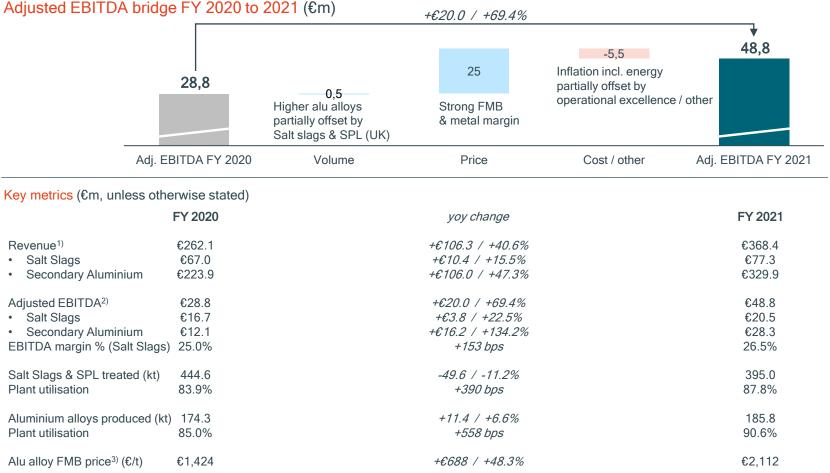


Adjusted EBITDA bridge FY 2020 to 2021 (€m)

25 Business Update - Post FY 2021 Preliminary Earnings Presentation

Aluminium Salt Slags Recycling Services

FY adjusted EBITDA at €48.8m, delivered record level results, up 69% yoy; Mainly driven by higher aluminium metal prices yoy; Overall plant utilisation continued at solid pre-pandemic levels c.90%



1) Total revenue is after intersegment eliminations (FY20: €28.8m; FY21: €38.8m)

2) €25.4m FY'20 reported Alu Salt Slags EBITDA + €3.5m UK Salt Slags plant closure = €28.8m FY'20 adjusted Alu Salt Slags EBITDA;

€54.8m FY'21 reported Alu Salt Slags EBITDA - €6.0m Hanover Salt Slags plant fire impact = €48.8m FY'21 adjusted Alu Salt Slags EBITDA

3) Aluminium scrap and foundry ingots aluminium pressure diecasting ingot DIN226/A380 European Metal Bulletin free market duty paid delivered works

Cash flow, net debt & leverage

S&P upgraded Befesa to 'BB+, outlook stable' (18 June 2021)
Moody's affirmed Befesa's 'Ba2, Moody's affirmed Befesa's (2021)

• Moody's annua 201 outlook stable' (17 May 2021)

Continued strong liquidity of c.€300m including record €224m cash on hand, post-dividend & acquisition funding; Net leverage of x2.16 at YE'21, improved vs. x3.10 at YE'20

Mainly: 197.6 €27 China local loans €36 AZR acquisition, mainly -47.6 +€329 AEO cash inflow '19+'20+'21 dividend of €117m Total €78m = lower end of €80-100m +€100 TLB add-on is 53% of '19+'20+'21 net profit capex quidance incl. US 117,9 -16.9 -€393 Purchase price of €221m Incl. €14m non-recurring -15.2 AZR acquisition cost -31.5 69.5 -46.8 76.1 Incl. c.€34 WC for AZR -46.2 Mainly China expansion Adj. EBITDA Total cash flow WC change / Interests Operating cash Maintenance Growth Bank Dividend Taxes FY 2021 2021 3) other flow capex¹⁾ borrowings / capex Acquisition / FX effects 2) 1) Includes investments required to maintain or replace assets as well as those related to productivity, compliance and IT 2) Mainly includes the effect of the AZR acquisition, cash bank inflows/outflows from bank borrowings and other liabilities, as well as the effect of foreign exchange rate changes on cash **YE 2018** YE 2019 YE 2020 vov change YE 2021 +€90.8 / +71.6% LTM Adj. EBITDA⁴⁾ €176.0 €159.6 €127.0 €217.8 €92.5 +£25.4 / +27.4% Operating cash flow⁵⁾ €103.8 €102.5 €117.9 +€146.5 / +26.7% Gross debt €527.5 €548.2 €542.4 €694.7 +€69.5 / +45.0% Cash on hand³⁾ €150.6 €125.5 €154.6 €224.1 +€77.0 / +19.6% €393.6 Net debt €376.8 €416.9 €470.6 x2.16 Reducing leverage -x0.94Net leverage x2.61 x2.14 x3.10

Adjusted EBITDA to total cash flow (€m)

3) Cash on hand of €154.6m at YE'20 increased by €50.2m cash flow FY'21 and €19.3m cash and cash equivalents incorporated from Befesa Holdings US Inc., ending at €224.1m total cash on hand 4) 2021 LTM EBITDA incorporates full-twelve-rolling months of the US operations

5) Includes AZR's operating cash flows since closing of the acquisition on 17 Aug 2021

6) €694.7m gross debt at YE'21 includes €100m TLB add-on to partly fund the AZR acquisition, as well as China local loans

27 Business Update - Post FY 2021 Preliminary Earnings Presentation

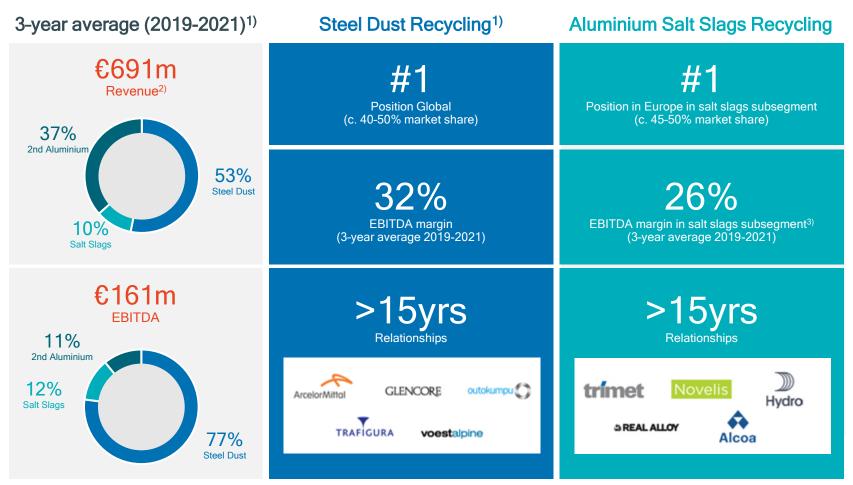


Secondary aluminium production plant at Bernburg, Germany



Befesa at a glance

Global leader in Europe, Asia and US in providing regulated critical hazardous waste recycling services to the steel and aluminium industries



Source: Company information, International Consulting Firm based on World Steel Association's Steel Statistical Yearbooks, WBMS, industry research, expert Interviews.

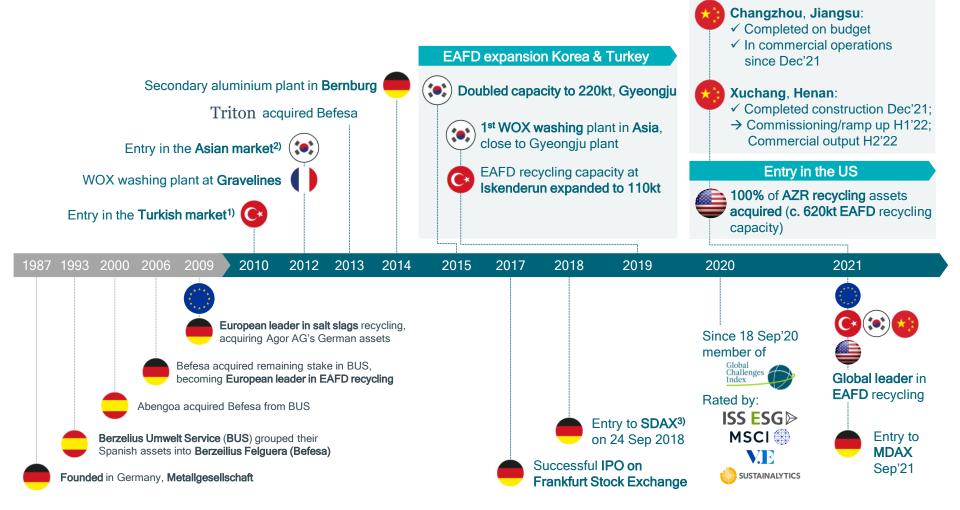
1) Figures do not include the contribution from AZR's acquisition closed on 17 August 2021

2) Excluding internal revenue; revenue split is calculated on revenues including internal revenue; 3) Including recycling of SPL (a hazardous waste generated in primary aluminium production)



Key milestones

Befesa has grown successfully through organic initiatives and acquisitions



1) Through 51/49 JV with Canadian Silvermet; 2) By acquiring subsequent stakes in the Korean Hankook; 3) Free-float at 100% after Triton's exit on 6 June 2019



EAFD expansion China

First to market with state-of-the-art EAFD recycling plants in **China**:

Investment highlights



ESG at Befesa

Key player within the circular economy, with c.2 million tonnes recycled and c.1.5 million tonnes of valuable materials recovered annually, that contributes significantly to increase efficiency of raw material use in the metals industry and promotes the transition towards a more sustainable economy



¹⁾ Befesa's own employees and contractors

ESG Report

- Befesa 2021 ESG Report scheduled for Q2'22, including disclosures on Taxonomy eligibility
- Defining 2030 (c. 20% CO₂ emission reduction) & 2050 (net zero) ESG roadmap and CO₂ reduction plan



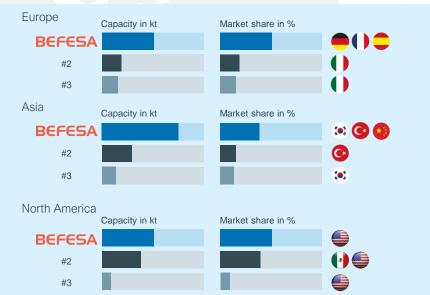
Global leader in Europe, Asia & North America

Befesa is the global leader in steel dust and salt slags recycling services with a competitive advantage due to its close-proximity to key clients



ALU SALT SLAGS RECYCLING

Note: Footprint reflects only Befesa's core recycling services - Steel Dust and Salt Slags & SPL



Europe Capacity in kt Market share in %
BEFESA
#2
#3

EAFD recycling plants

Salt slags & SPL recycling plants

1) 50/50 joint venture with Recylex

2) Changzhou, Jiangsu province: In commercial production and selling WOX since Dec'21;

Xuchang, Henan province: Completed construction Dec'21 on budget; Commissioning incl. ramp-up during H1'22 and commercial output scheduled in H2'22

33 Business Update - Post FY 2021 Preliminary Earnings Presentation

Highly regulated & critical service model

Befesa is the leading environmental services partner in the circular economy of the 2nd steel and aluminium industry by recycling and avoiding the landfilling of c. 2 MT hazardous residues and recovering c. 1.5 MT of new valuable materials



All figures are the average of the fiscal years 2019, 2020 and 2021, thus only include c.4.5 months contribution from Zinc US operations Value chains are simplified and only reflect Befesa's core business segments (i.e. Steel Dust; Aluminium Salt Slags):

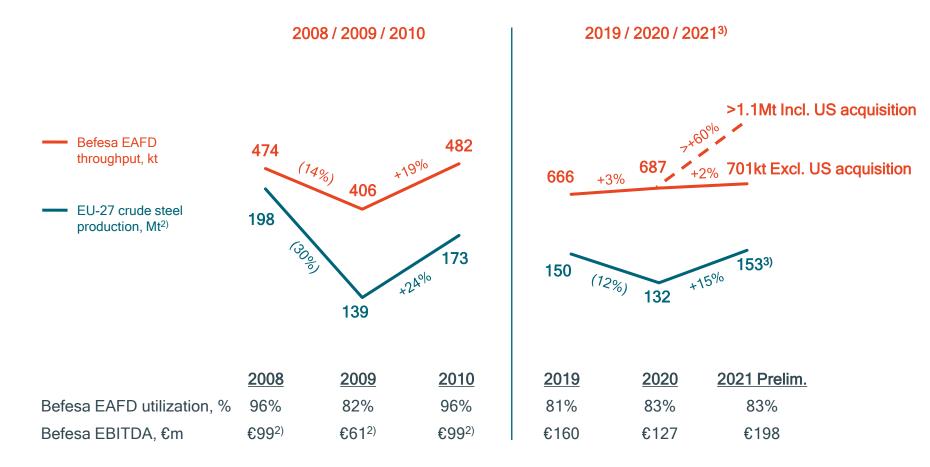
- Within Steel Dust Recycling Services business segment Befesa manages a Stainless sub-segment (94 kt stainless steel dust throughput, average over L3Y period 2019-2021)

- Within Aluminium Salt Slags Recycling Services business segment Befesa manages a Secondary Aluminium sub-segment (179 kt 2nd aluminium alloys produced, average over L3Y period 2019-2021)



Befesa's Resilience During Latest Crises

Befesa has demonstrated resilient volumes and capacity utilisation levels during the latest crises



1) Source: worldsteel.org

2) Total EBITDA is the sum of Steel Dust & Aluminium Salt Slags segments proforma (PF) comparable to Befesa structure in '19/'20; Thus, it excludes divested IES, EPC and Concessions businesses

3) EU-27 crude steel production as reported by worldsteel on 25 Jan'22

35 /

Experienced management team

Senior management team delivering results through long-standing industry expertise, entrepreneurial spirit and focus on operational excellence as well as governance and compliance processes

Wolf Lehmann

for operational

excellence & IT

incl. responsibilities

CFO:



CEO

Javier Molina

- CEO since 2000
- Leading Befesa for >20 years



CFO since 2014
 20+ years in finance & operational leadership roles, 50/50 General Electric / PE

Key achievements / track record



Extensive experience in steel and aluminium recycling business, incl. managing through the cycle



Strong performance results through focus on operational excellence

Building strong business foundation of ESG, compliance and health & safety processes



Asier Zarraonandia Vice-president Steel Dust Recycling Services

• 15+ years with Befesa

 Running Befesa's Steel Dust business for >15 years



• 25+ years with Befesa

 Running Befesa's Aluminium Salt Slags business for >20 years

Federico Barredo Vice-president Aluminium Salt Slags Recycling Services

Successful international expansion

Track record of successful acquisitions and turnarounds, e.g., BUS, Agor, Alcasa, Hankook, Silvermet, AZR



Experience in developing greenfield projects, e.g., Gravelines, South Korea, Bernburg, China





Waelz kiln at EAFD recycling plant in Gyeongju, South Korea

05 Investor agenda & appendix

Investor's agenda Financial calendar

2022

Annual Report 2021 Wednesday, 30 March 2022

Q1 2022 Statement & Conf. Call Tuesday, 26 April 2022

Annual General Meeting Thursday, 16 June 2022

H1 2022 Interim Report & Conf. Call Thursday, 28 July 2022

Q3 2022 Statement & Conf. Call Thursday, 27 October 2022

H1 2022

ODDO BHF Forum 25th Edition (virtual) 6 & 7 January 2022 - ODDO BHF

Commerzbank Investment Seminar (virtual) 10 January 2022 - Commerzbank

Berenberg German Corp. Conf. USA (virtual) 11 January 2022 - Berenberg

BofA SMID Cap Conference 2022 (virtual) 12 January 2022 - Bank of America

UniCredit & Kepler Cheuvreux 21st German Corporate Conference (virtual) 17-19 Jan 2022 - UniCredit & Kepler Cheuvreux

XXVIII Santander Iberian Conference (virtual) 3 February 2022 - Santander

JPM European Small/Mid Cap Conf. (virtual) 15 March 2022 - JP Morgan

JPM Global ESG Conference 2022 (virtual) 22-24 March 2022 - JP Morgan

Virtual Paris SMID 2021 23 March 2022 - Citigroup

Copenhagen - Stifel 7th German Corp. Conf. 31 March 2022 - Stifel

BofA Global Metals, Mining & Steel Conf. 2022 17-19 May 2022 - Bank of America

Tarrytown, NY - Berenberg Conf. USA 2022 25 May 2022 - Berenberg

3rd Digital ESG Conference 1 June 2022 - Kepler Cheuvreux

Boston - Stifel 2022 Cross Sector Insight Conf. 7-9 June 2022 - Stifel

London - 2nd Berenberg SDG Conference. 21-22 June 2022 - Berenberg

Contact details

38

Rafael Pérez Director of Investor Relations & Strategy Phone: +49 (0) 2102 1001 0 email: irbefesa@befesa.com

Business Update - Post FY 2021 Preliminary Earnings Presentation

Investor conferences H2 2022

Frankfurt - Commerzbank & ODDO BHF Corporate Conference 2022 6-8 Sep 2022 - Commerzbank & ODDO BHF

London - SMID / Growth Conference 8-9 Sep 2022 - Citigroup

Munich - Berenberg & Goldman Sachs 11th German Corporate Conference 19-21 Sep 2022 - Berenberg & Goldman Sachs

Munich - 11th Baader Investment Conference 19-23 Sep 2022 - Baader

London - Global Resources Conference 25-26 Oct 2022 - Citigroup

Deutsche Börse Deutsche Eigenkapitalforum 28-30 Nov 2022 - Deutsche Börse AG



Q4 2021/20 – Key financials

(€m, unless otherwise stated)

	Steel Dust	Salt Slags	Secondary Aluminium	Corporate & eliminations	Total Befesa
Revenue ¹⁾	€151.7	€20.1	€85.6	-€10.0	€247.4
yoy change	<i>+€63.3 / +71.5%</i>	+€7.3 / +57.5%	+€20.9 / +32.3%	-€2.0 / -	+€89.4 / +56.6%
Reported EBITDA	€35.4	€10.6	€10.1	€4.7	€60.9
yoy change	+€6.9 / +24.1%	+€8.8 / +485.5%	+€4.5 / +81.5%	+€1.7 / -	+€22.0 / +56.4%
Reported EBITDA margin % yoy change	23.4% -892 bps	53.1% +3,880 bps	11.8% +320 bps	-	24.6% -4 bps
Adjusted EBITDA ²⁾	€45.6	€4.6	€10.1	€0.5	€60.8
yoy change	+€17.0 / +59.7%	-€0.7 / -12.4%	+€4.5 / +81.5%	-€2.6 / -	+€18.4 / +43.3%
Adjusted EBITDA margin % yoy change	30.0% -223 bps	23.1% -1,840 bps	11.8% +320 bps	-	24.6% -228 bps

1) Total revenue in Aluminium Salt Slags Recycling Services amounted to €70.1m in Q4'20 and to €96.2m in Q4'21 after intersegment eliminations of €7.3m in Q4'20 and of €9.4m in Q4'21 2) €29.2m Q4'21 reported Total EBIT + €31.8m D&A = €60.9m Q4'21 reported Total EBITDA + €5.9m one-time AZR acquisition costs - €6.0m Hanover plant fire impact = €60.8m Q4'21 adjusted Total EBITDA



FY 2021/20 – Key financials

(€m, unless otherwise stated)

	Steel Dust	Salt Slags	Secondary Aluminium	Corporate & eliminations	Total Befesa
Revenue ¹⁾	€455.8	€77.3	€329.9	-€41.4	€821.6
yoy change	+€110.1 / +31.8%	+€10.4 / +15.5%	+€106.0 / +47.3%	-€9.1 / -	+€217.3 / +36.0%
Reported EBITDA	€134.6	€26.5	€28.3	€0.2	€189.6
yoy change	<i>+€36.9 / +37.8%</i>	+€13.3 / +99.8%	+€16.2 / +134.2%	-€0.2 / -	<i>+€66.1 / +53.5%</i>
Reported EBITDA margin % yoy change	29.5% +127 bps	34.3% +1,447 bps	8.6% +318 bps	-	23.1% +264 bps
Adjusted EBITDA ²⁾	€148.3	€20.5	€28.3	€0.4	€197.6
yoy change	+€50.6 / +51.8%	+€3.8 / +22.5%	+€16.2 / +134.2%	-€0.0 / -	+€70.6 / +55.6%
Adjusted EBITDA margin % yoy change	32.5% +429 bps	26.5% +153 bps	8.6% +318 bps	-	24.0% +304 bps

1) Total revenue in Aluminium Salt Slags Recycling Services amounted to €262.1m in 2020 and to €368.4m in 2021 after intersegment eliminations of €28.8m in 2020 and of €38.8m in 2021 2) €127.5m FY21 reported Total EBIT + €62.2m D&A = €189.6m FY21 reported Total EBITDA + €14.0m one-time AZR acquisition costs - €6.0m Hanover plant fire impact = €197.6m FY21 adjusted Total EBITDA

Multi-year trend – Key financials¹⁾

(€m, unless otherwise stated)

	2017	2018	2019	2020	2021
Revenue	€667.4 ²⁾	€720.1	€647.9	€604.3	€821.6
Reported EBITDA	€153.0	€176.0	€159.6	€123.5	€189.6
Reported EBITDA margin %	22.9% ²⁾	24.4%	24.6%	20.4%	23.1%
Adjusted EBITDA	€172.4 ³⁾	€176.0	€159.6	€127.0 ³⁾	€197.6 ³⁾
Adjusted EBITDA margin %	25.8% ²⁾	24.4%	24.6%	21.0%	24.0%
Net profit ⁴⁾	€49.3	€90.2	€82.7	€47.6	€99.7
EPS ⁴⁾ (€)	€1.02 ⁵⁾	€2.65	€2.43	€1.40	€2.68 ⁵⁾
Operating cash flow ⁶⁾	€91.5	€103.8	€102.5	€92.5	€117.9
Cash position end of period	€117.6	€150.6	€125.5	€154.6	€224.1
Net debt	€406.4	€376.8	€416.9	€393.6	€470.6
Net leverage	x2.36	x2.14	x2.61	x3.10	x2.16

1) 2017, 2018, 2019 and 2020 are full year actual reported figures audited by external auditors; 2021 are full year preliminary figures currently being audited by external auditors

2) 2017 reported revenue amounted to €724.8m; Revenue of €667.4m is comparable after amendment IFRS 15 impacting non-operating revenue

3) 2017 EBITDA adjusted due to one-off non-recurrent items primarily related to the IPO; 2020 EBITDA adjusted for €3.5m for the UK Salt Slags plant closure;

2021 EBITDA adjusted for €14.0.m one-time AZR acquisition costs, and -€6.0m Hanover Salt Slags plant fire impact

4) Net profit and total basic earnings/(losses) per share attributable to the ordinary equity holders of Befesa S.A.

5) 2017 EPS impacted by the conversion of the preferred shares carried out in Oct'17 prior to the IPO; The weighted average number of ordinary shares used as the denominator in calculating total basic EPS in 2017

was 25,025 thousand shares vs. 34,067 thousand shares used in 2018-2020; 2021 EPS based on 37,285 weighted average thousand shares after the capital increase of 5,933 thousand new shares to partly fund the AZR acquisition 6) Operating cash flow is after WC change, taxes and interests; pre capex and pre dividend



Q4 2021/20 – Operational data – Steel Dust Recycling Services

	Q4 2020	Q4 2021 ¹⁾	yoy change
EAFD throughput (kt)	185.1	322.4	+137.4 / +74.2%
EAFD average capacity utilisation (%)	89.2%	87.8%	-142 bps
Waelz oxide (WOX) sold (kt)	56.8	98.4	+41.6 / +73.4%
Zinc LME price (€/t)	€2,205	€2,942	+€737 / +33.4%
Zinc hedging price (€/t)	€2,253	€2,109	<i>-€144 / -6.4%</i>
Zinc blended price ²⁾ (€/t)	€2,287	€2,342	+€56 / +2.4%

1) EAFD throughput, corresponding capacity utilisation, and WOX sold figures in Q4 2021 include full-quarter figures contributed by the acquired US operations

2) Blended rate between hedged prices and average spot prices, weighted by the respective hedged and non-hedged volumes, reflecting the effective price to Befesa

FY 2021/20 – Operational data – Steel Dust Recycling Services

	FY 2020	FY 2021 ¹⁾	yoy change
EAFD throughput (kt)	687.0	885.7	+198.7 / +28.9%
EAFD average capacity utilisation (%)	83.2%	83.3%	+9 bps
Waelz oxide (WOX) sold (kt)	239.2	291.0	+51.8 / +21.7%
Zinc LME price (€/t)	€1,979	€2,544	+€566/+28.6%
Zinc hedging price (€/t)	€2,239	€2,151	<i>-€88 / -3.9%</i>
Zinc blended price ²⁾ (€/t)	€2,136	€2,275	+€139 / +6.5%

1) EAFD throughput, corresponding capacity utilisation, and WOX sold figures in 2021 include figures contributed by the acquired US operations (c.4.5 months of 2021) 2) Blended rate between hedged prices and average spot prices, weighted by the respective hedged and non-hedged volumes, reflecting the effective price to Befesa

Q4 2021/20 – Operational data – Aluminium Salt Slags Recycling Services

	Q4 2020 ¹⁾	Q4 2021	yoy change
Salt Slags & SPL treated (kt)	111.6	92.0	-19.6 / -17.5%
Salt Slags & SPL avg. cap. utilisation (%)	83.8%	81.1%	-262 bps
Aluminium alloys produced (kt)	50.6	43.4	-7.2 / -14.2%
Secondary Alu avg. capacity utilisation (%)	98.3%	84.0%	-1,422 bps
Aluminium alloy FMB price ²⁾ (€/t)	€1,661	€2,506	+€845 / +50.9%

1) Salt slags & SPL volumes and corresponding capacity utilisation figures in Q4 2020 include data contributed by the plant in the UK, which was permanently closed by year-end 2020 2) Aluminium scrap and foundry ingots aluminium pressure diecasting ingot DIN226/A380 European Metal Bulletin free market duty paid delivered works



FY 2021/20 – Operational data – Aluminium Salt Slags Recycling Services

	FY 2020 ¹⁾	FY 2021	yoy change
Salt Slags & SPL treated (kt)	444.6	395.0	-49.6 / -11.2%
Salt Slags & SPL avg. cap. utilisation (%)	83.9%	87.8%	+390 bps
Aluminium alloys produced (kt)	174.3	185.8	+11.4 / +6.6%
Secondary Alu avg. capacity utilisation (%)	85.0%	90.6%	+558 bps
Aluminium alloy FMB price ²⁾ (€/t)	€1,424	€2,112	+€688 / +48.3%

1) Salt slags & SPL volumes and corresponding capacity utilisation figures in 2020 include figures contributed by the plant in the UK, which was permanently closed by year-end 2020 2) Aluminium scrap and foundry ingots aluminium pressure diecasting ingot DIN226/A380 European Metal Bulletin free market duty paid delivered works



Multi-year trend – Operational data

	2017	2018	2019	2020	2021
EAFD throughput (kt)	661.0	717.1	665.8	687.0	885.7
EAFD average capacity utilisation (%)	84.7%	92.0%	80.7% / 90.1% ¹⁾	83.2%	83.3% ²⁾
Waelz oxide (WOX) sold (kt)	217.8	240.9	217.6	239.2	291.0
Zinc LME price (€/t)	€2,572	€2,468	€2,276	€1,979	€2,544
Zinc hedging price (€/t)	€1,876	€2,051	€2,317	€2,239	€2,151
Zinc blended price ³⁾ (€/t)	€2,160	€2,168	€2,280	€2,136	€2,275
Salt Slags & SPL treated (kt)	509.9	517.0	492.6	444.6	395.0
Salt Slags & SPL avg. cap. utilisation (%)	96.2%	97.5%	92.9%	83.9% / 86.9% ⁴⁾	87.8%
Alu alloys produced (kt)	184.1	169.3	176.7	174.3	185.8
Secondary Alu avg. capacity utilisation (%)	89.8%	82.6% / 98.1% ⁵⁾	86.2% / 91.1% ⁶⁾	85.0%	90.6%
Aluminium alloy FMB price ⁷⁾ (€/t)	€1,766	€1,715	€1,397	€1,424	€2,112

1) Installed capacity and corresponding utilisation rates in 2019 are normalised for the capacity upgrade in Turkey, from 65kt to 110kt (plant was shutdown from end of Jan to mid-Aug 2019)

2) Installed capacity and corresponding utilisation rates in 2021 are proportional figures based on the actual number of days the China and the US plants (after acquisition) operated in the year

3) Blended rate between hedged prices and average spot prices, weighted by the respective hedged and non-hedged volumes, reflecting the effective price to Befesa

4) Installed capacity and corresponding utilisation rates in 2020 are normalised for the UK salt slags plant closure by year-end 2020

5) Installed capacity and corresponding utilisation rates in 2018 are normalised for the furnace upgrades in Bilbao (plant was shutdown three months, from 2nd week of June to 3rd week of September), as well as the Barcelona - phase I (plant was shutdown two months, from 4th week of August to 4th week of October)

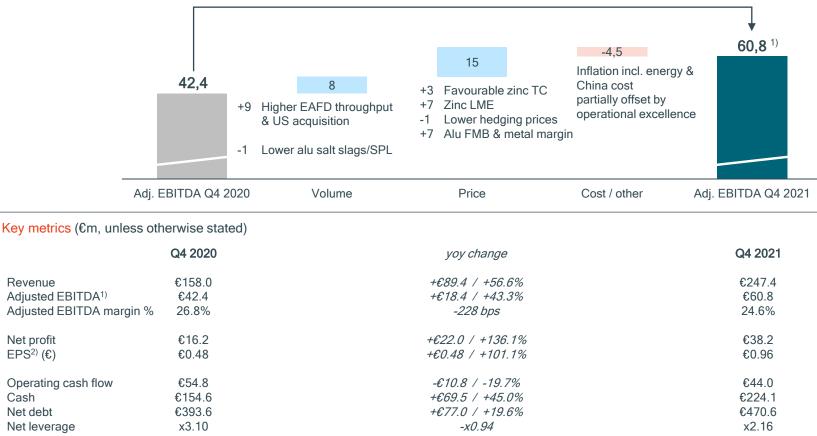
6) Installed capacity and corresponding utilisation rates in 2019 are normalised for the furnace upgrade in Barcelona - phase II (plant was shutdown three months, from mid-August to mid-November) 7) Aluminium scrap and foundry ingots aluminium pressure diecasting ingot DIN226/A380 European Metal Bulletin free market duty paid delivered works

46 / Business Update - Post FY 2021 Preliminary Earnings Presentation



Consolidated key financials

Q4 adjusted EBITDA at €60.8m, record level, up 43% yoy, mainly driven by strong metal prices; Contribution from acquired Zinc US operations (c.4.5 months of '21); Volumes continued solid with plant utilisation at pre-pandemic levels; EBITDA above pre-pandemic levels (up 43% vs. Q4'19) Adjusted EBITDA bridge Q4 2020 to 2021 (€m)



+€18.4 / +43.3%

1) €29.2m Q4'21 reported Total EBIT + €31.8m D&A = €60.9m Q4'21 reported Total EBITDA + €5.9m one-time AZR acquisition costs - €6.0m Hanover plant fire impact = €60.8m Q4'21 adjusted Total EBITDA 2) EPS in Q4'20 is based on 34,066,705 shares; Q4'21 is based on 39,999,998 shares after the capital increase of 5,933,293 new shares to partly fund the AZR acquisition

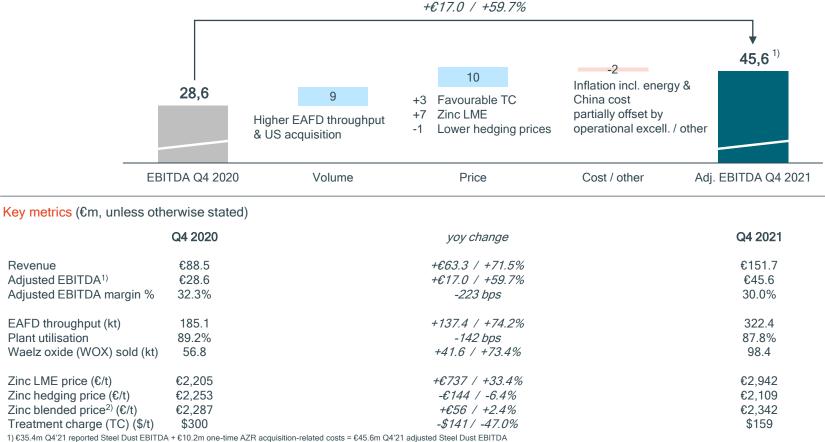
Cash



Steel Dust Recycling Services

Q4 adjusted EBITDA at €45.6m; Favourable zinc LME prices & TC, partially offset by lower zinc hedging prices; Contribution from acquired US operations (c.4.5 months of '21); EBITDA above pre-pandemic levels (up 36% vs. Q4'19)

Adjusted EBITDA bridge Q4 2020 to 2021 (€m)



2) Blended rate between hedged barces and average spot prices, weighted by the respective hedged and non-hedged volumes, reflecting the effective price to Befesa

Aluminium Salt Slags Recycling Services

Q4 Adjusted EBITDA at €14.7m, all-time high, up 36% yoy, mainly driven by strong aluminium metal prices yoy; Better salt slags & SPL partially offset by lower alu alloys; Adj. EBITDA above pre-pandemic levels (up 78% vs. Q4'19)



1) Total revenue is after intersegment eliminations (Q4 2020: €7.3m; Q4 2021: €9.4m)

2) €7.4m Q4'20 reported Alu Salt Slags EBITDA + €3.5m UK Salt Slags plant closure = €10.9m Q4'20 adjusted Alu Salt Slags EBITDA;

€20.8m Q4'21 reported Alu Salt Slags EBITDA - €6.0m Hanover Salt Slags plant fire impact = €14.7m Q4'21 adjusted Alu Salt Slags EBITDA

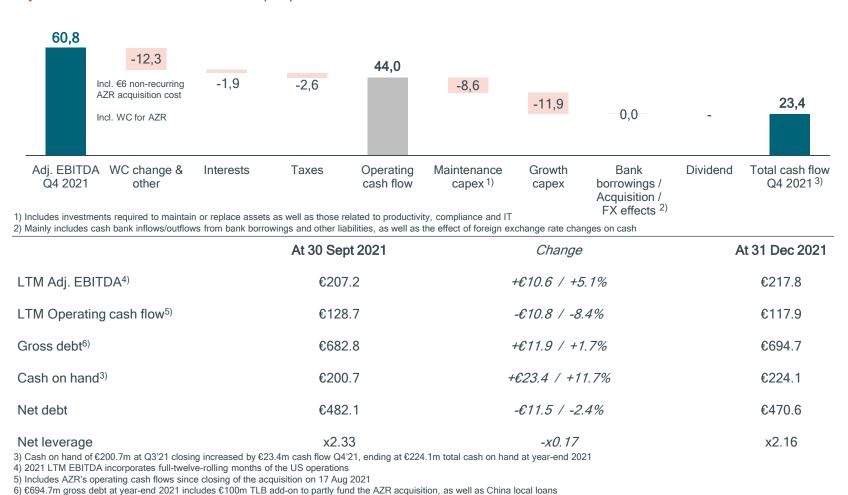
3) Aluminium scrap and foundry ingots aluminium pressure diecasting ingot DIN226/A380 European Metal Bulletin free market duty paid delivered works

Business Update - Post FY 2021 Preliminary Earnings Presentation

Cash flow, net debt & leverage

S&P upgraded Befesa to 'BB+, outlook stable' (18 June 2021)
Moody's affirmed Befesa's 'Ba2, outlook stable' (17 May 2021)

Continued strong liquidity of c.€300m including record €224m cash on hand, post-dividend & acquisition funding; Net leverage of x2.16 at YE'21, improved vs. x3.10 at YE'20 and vs. x2.33 at Q3'21



Adjusted EBITDA to total cash flow (€m)

50 Business Update - Post FY 2021 Preliminary Earnings Presentation

BEFESA