



Are you looking for meaningful work and ready to put the circular economy into action?

With us you are not just doing a job - you are helping the environment and preserving our resources. Our employees are a key factor for the daily operations of Befesa as well as for the strategic development and future of the company.

Join our team as an **Commercial Specialist** at **Befesa (China) Investments Co.Ltd, China**. Starting as soon as possible.

Your role and tasks:

- 协助商务经理开发上下游客户，搜集市场信息 To assist commercial manager to develop upstream suppliers and downstream customer, and Collect market information;
- 协助商务经理对目标客户进行定期拜访，处理客户异常，做好客户维护 To assist commercial manager to visit target customers regularly and deal with emergency and customer maintenance;
- 合同和订单进程跟踪，承接投标、合同、商务对接、订单协同以及回款等工作 To tract the contracts, orders, bids and etc.;
- 负责与财务、供应链、IT 等公司部门对接工作 To communicate with internal department such as Finance, Supply Chain, IT and etc.;
- 负责协助商务经理与外部合作伙伴进行商务对接 To assist commercial manager with the cooperative partners;
- 完成领导安排的其它临时事宜 To complete other temporary matters assigned by the leader.

Your profile:

- 本科以上学历，冶金专业背景优先 Bachelor' s degree or above. Metallurgy background is preferred;
- 熟悉国内外贸易/采购/销售流程 Familiar with internal and external trade rules, purchasing process and sales process;
- 有 C1 驾照，会开车 With C1 driver's license and can drive independently;
- 有良好的协调、推动能力，责任心强，善于团队合作 Ability to coordinate and promote work with strong responsibilities and could work as a team;
- 能适应短期出差，有一定抗压能力 Adapt to short-term business trip and can work under pressure.

Your benefits:

- Interesting and challenging activities in an innovative environment
- Independent work and own projects
- Flat hierarchies and active participation
- Friendly and collegial team
- Fair compensation and employee benefits

Befesa is a leading international provider of environmental, services to the steel and aluminium industries with facilities located in Germany, Spain, Sweden, France, as well as in the USA, China, South Korea and Turkey. Through its two business units, Steel Dust and Aluminium Salt Slags Recycling Services, Befesa plays a relevant role in the circular economy by managing and recycling around 2 million tonnes of residues annually, with a production of around 1.5 million tonnes of new materials as of 2021, which Befesa reintroduces in the market, reducing the consumption of natural resources. Contributing to a more sustainable world is at the core of Befesa's business. Further information can be found on the company's website: www.befesa.com

After its IPO on the Frankfurt Stock Exchange in 2017, Befesa entered the SDAX in Sept 2018 and the MDAX in Sept 2021. Employing more than 1,500 people with the main headquarters in Germany and Spain, Befesa is considered as one of the leading companies in the growing ESG/sustainability theme.

You want to know what our employees say about Befesa? Then take a look: [Employer Video](#)

If you have any questions, please contact:

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